Shreveport-Bossier Convention & Tourist Bureau

2011 Attractions Study

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Study Objectives and Methodology

Project Overview

The Shreveport-Bossier Convention and Tourist Bureau (SBCTB) retained Randall Travel Marketing, Inc. (RTM) to conduct an assessment of local attractions. Attractions were visited by a professional reconnaissance and mystery shopping team, and coaching provided on marketing improvements for those attractions who were interested.

Project Methodology – Reconnaissance and Mystery Shopping

A professional reconnaissance and mystery shopping team visited the Shreveport-Bossier area February 21 through 26, 2011. The area was seen in good conditions as the weather was sunny and pleasant most of this time period. A full listing of attractions was provided by SBCTB to RTM. Attractions were visited and rated on evaluation criteria established in advance and approved by SBCTB. A written report, including the evaluation for each site visited has been completed. Each attraction who participates in this project receives a report on their attraction.

Project Methodology – Attractions Survey

A written survey was developed by RTM, approved by SBCTB, and sent to all attractions in the Shreveport-Bossier market. The survey requested data such as attendance figures, customer mix. and marketing budget information. A total of twenty-seven (27) attractions responded. The data from these completed survey as well as an analysis is part of this project.

Project Methodology – Marketing Workshop and Coaching

The SBCTB conducted a workshop and coaching for its attractions over the May 16 through 19, 2011 time period. Each attraction was invited to participate in the workshop. The following agenda was observed:

Monday,	May 16
10:00AM	- 3:00PM

Attractions Marketing Workshop – Part 1

- Overview of Attractions Study
- Top Trends in Attractions (Visitation, Consumer Behavior, Etc.)
- Attractions Survey Results
- Individual Ratings of Attractions From Reconnaissance and Mystery Shopping Exercise
- Q & A related to Evaluations
- Overall Marketing Recommendations for Attractions Based on Site Visits

Tuesday, May 17 & Wednesday, May 18 8:30AM - 5:00PM *One-on-one appointments (45-minutes)

*Scheduled by SBCTB

Thursday, May 19 8:30AM – 12:00Noon*One-on-one appointments (45-minutes)

2:00PM - 4:00PM

Attractions Marketing Workshop – Part 2

- Attractions share how they will incorporate results of this project in their overall marketing efforts
- Input from attractions to SBCTB on priorities for tourism marketing efforts

Summary of Attractions Reconnaissance and Mystery Shopping:

- An excellent variety and diversity of attractions exist in Shreveport-Bossier: From toprated casinos, to one-of-a-kind attractions, to Louisiana's famous alligators, to internationallyrecognized historic sites, Shreveport-Bossier offers excellent diversity of attractions to visitors.
- **Location and convenience:** Shreveport-Bossier is a "hub" for the region. The attractions are all fairly easy to locate and relatively easy to find.
- **Many attractions need "polishing off":** In our mystery shopping we found great content, but many attractions needed just a little "polishing off" to be more appealing. This primarily included better curb appeal and better "orientation and facilitation" for visitors.
- **First, think about the entryway, "sense of place" and "welcoming":** A number of the attractions need to pay more attention to curb appeal, the "sense of place" that is portrayed to those passing by, as well as the general entryway and the sense of "welcoming" that is depicted at their site. A II attractions need to be sure that it is clear to the visitor that they are welcomed, and where to enter the facility/site. Also, once they actually enter, there should be something immediately that says "welcome here's what to do first."
- **Orientation and Facilitation:** Too many attractions in Shreveport-Bossier fail the "orientation and facilitation" test. This means that when a visitor enters they feel welcomed and are immediately given an overview and instructed on how to enjoy the facility or their experience. This insures satisfaction with the experience.
- **Inconsistent hours of operation:** Our team encountered too many places where attractions were closed when various print materials indicated they would be open. This is highly frustrating for visitors. Reliable hours of operation are a must.
- **Deliver on the promise and don't oversell:** Some attractions do not live up to their promise. All attractions should review what is written about them in the local and state visitor guide specifically, and insure that a visitor's experience will match what is found in these materials. Everyone wants to "put their best foot forward" in these materials, but the visitor can quickly become disenchanted when the experience does not meet the expectation.
- **Perhaps a better name perhaps a tag line to help define:** A number of attractions would benefit from either changing the name, or perhaps including a tag line that helps potential visitors understand the unique distinctions offered at the site.
 - Karpeles Manuscript Museum
 - J. Bennett Johnson Waterway Visitor Center
 - Meadows Museum of Art
 - Mooringsport Mini Museum
 - Louisiana State Museum
- **The "Must Sees":** In RTM's analysis the specific attractions that we consider "must sees" in the Shreveport-Bossier area include:
 - J. Bennett Johnson Waterway Visitor Center
 - Karpeles Manuscript Museum
 - Municipal Auditorium
 - Louisiana State Museum
 - Louisiana Oil & Gas Museum
 - Clyde Fant Parkway Red River Red River Cruise
 - Gators & Friends
 - Louisiana Boardwalk

RTM identifies these attractions as being very unique, providing a strong understanding of the history and heritage of Shreveport-Bossier, and being of prime interest to all visitors.

Address: 601 Spring Street						
Phone:		Date:	February 22,	2011	Time: 9	9:30AM
Price:	Same per	person	Age-price	d F	ree	Free parking
Marketing			ngs (excellen			
SBCTB Visitor Guide - appeal	Note: Thi they gave		in the 2011 S	BCTB visi	tor guide – I	out it was on the attraction lis
SBCTB Visitor Guide - map	1 = not on	SBCTB	map			
Independent adv. noted	1 = none r	noted				
State visitor guide listing	1 = not lis	ted in st	ate visitor gu	ide		
Billboard noted			or non-site si		ed	
Characteristics						
Wayfinding						ninence in downtown o signage tells one where to
Signage	2 = vertica	al sign o	n building ex	terior says	s "Car Muse	um"
Curb appeal	2 = looks	like one	might expec	t a car mus	seum to loo	k
Easy to know course/path at site	n/a = clos	ed				
Greeting upon entry	n/a = clos	ed				
Orientation	n/a = clos	ed				
Interpretation	A- guided n/a = close		3-self-guided	C- intera	ictive exhibi	ts D- static interpretation
Interpretation: electronic type	n/a = clos	ed				
Experience/quality	n/a = clos	ed				
Price/Value	n/a = clos	ed				
Gift shop	n/a = clos	ed				
Restrooms	n/a = clos	ed				
Available food & beverage	A- restaur Unknown	= closed		C- cart/ret		D- vending
Overall Comments: This was o	on the list SB	CTB pro	vided to RTM	but is obvi	ously closed	now. Appears abandoned.

Attraction Name: Ark-La-Tex	Mardi Gras	Museum						
Address: 2101 E. Texas Stre	et							
Phone:		Date: Fe	bruary 22, 2011		Time: 4:30F	PM		
Price: \$5 per person	Same per	person X	Age-priced	Fre	е	Free parking		
Marketing	Comments	Comments & Ratings (excellent, good, fair, poor)						
SBCTB Visitor Guide - appeal	1 = not in	SBCTB vi	sitor guide – but th	is wa	as on the list S	BCTB provided to RTM		
SBCTB Visitor Guide - map	1 = not on	SBCTB v	isitor guide map					
Independent adv. noted	1 = none n	oted						
State visitor guide listing	1 = not in	state visit	or guide					
Billboard noted	1 = no bill	boards or	non-site signage n	oted				
Characteristics								
Wayfinding	2 = fairly e	asy to fin	d as it is located or	ם E. 1	Texas Street w	hich is prominent		
Signage			h building exterior a lay 1:00-4:00.	at sit	e. Signs indic	cated hours are Saturday		
Curb appeal	2 = looks d	clean & we	ell-maintained with	plen	tiful parking			
Easy to know course/path at site	2 = peekin	g in front	door we noted a sr	nall	museum and a	a back storage area		
Greeting upon entry	n/a = close	ed when w	ve visited					
Orientation	n/a = close	ed when w	ve visited					
Interpretation	A- guided n/a = close			eract	ive exhibits	D- static interpretation		
Interpretation: electronic type	n/a = close	ed when w	ve visited					
Experience/quality	n/a = close	ed when w	ve visited					
Price/Value	n/a = close	ed when w	ve visited					
Gift shop	n/a = close	ed when w	ve visited					
Restrooms	n/a = close	ed when w	ve visited					
Available food & beverage	A- restaur Unknown		nack bar C- cart/ when we visited	retai	l store D- v	vending		

Overall Comments: Sign indicated \$5/per person admission. We peeked through the front door and noted displays of costumes and previous year floats, etc. A large multi-bay garage in the rear housed floats obviously being readied for the upcoming Mardi Gras Parade. Museum supported specifically by Krewe of Gemini. Our visit took place only a few days before the Krewe of Gemini Parade.

Recommendations:

1. Need accurate description of site in SBCTB visitor guide and state visitor guide.

2. Maintain consistent hours of operation.

Address: 400 Caddo Street	
Phone:	Date: February 22, 2011 Time: 12:30PM
Price: Free	Same per person Age-priced Free X Free parking
Marketing	Comments & Ratings (excellent, good, fair, poor)
SBCTB Visitor Guide - appeal	1 = in SBCTB this sounds large (110 athletes). This is overselling the experience which is actually just a collection of sports memorabilia in glass displays in the convention center pre-function space. In the SBCTB visitor guide it does appropriately indicate this is located in the convention center.
SBCTB Visitor Guide - map	1 = not listed on map – but convention center is
Independent adv. noted	1 = none noted
State visitor guide listing Billboard noted	 1 = this is listed in state visitor guide – probably should not be since it is such a limited experience 1 = no billboards or non-site signage noted
Characteristics	
Wayfinding	1 = poor – if one isn't looking specifically for convention center – wayfinding can be problematic
Signage	1 = poor – no signage on exterior of convention center
Curb appeal	n/a as this is located inside the convention center
Easy to know course/path at site	n/a as this is an exhibit located behind glass in the convention center
Greeting upon entry	n/a – no staff at this site
Orientation	n/a – no staff at this site
Interpretation	A- guided tour B-self-guided C- interactive exhibits D- static interpretation D= static interpretation only 1 = static only
Interpretation: electronic type	1 = none
Experience/quality	2 = primarily walk-by interest
Price/Value	n/a – no cost
Gift shop	1 = none
Restrooms	** in facility, but not associated with this site
Available food & beverage	A- restaurant B- snack bar C- cart/retail store D- vending ** in facility, but not associated with this site ply a display inside the convention center. It is overselling to refer to this as a "museum".

Recommendations:

1. Discontinue calling this a museum.

Attraction Name: Artspace							
Address: 710 Texas Street							
Phone:		Date: Fe	bruary 25, 2	011	Т	Time: 12:30Pl	М
Price: FREE	Same per p	erson	Age-priced		Free		Free parking – metered parking or pay lot
Marketing	Comments	& Rating	s (excellent	good, t	fair, p	<u>oor)</u>	
SBCTB Visitor Guide - appeal	2 = SBCTB Museum fe	visitor g atures ar t took up	uide stated: tists of all d the downsta	"An un scipline	expec es". I	cted arts expo However, we	erience for everyone. found a single art o. Upstairs houses a café
SBCTB Visitor Guide - map	1 = not on i	map					
Independent adv. noted	1 = none no	oted					
State visitor guide listing	2 = descrip	tion in st	ate visitor g	uide pe	rhaps	oversells th	is experience
Billboard noted	1 = none no	oted					
Characteristics							
Wayfinding	3 = fairly ea	asy to loc	ate as it is o	n a pro	miner	nt street in de	owntown Shreveport
Signage	2 = good at	t point-of-	-entry				
Curb appeal	3 = attractiv	ve and we	ell maintaine	d			
Easy to know course/path at site	3 = easy to						
Greeting upon entry	2 = someor greeting		ere who ans	wered o	our qı	uestions, but	was not proactive in
Orientation			en we asked				
Interpretation			elf-guided art exhibited		ractiv	e exhibits D	- static interpretation
Interpretation: electronic type	1 = none no	oted					
Experience/quality	2 = varies a	as to time	visited and	art exh	ibited		
Price/Value	N/A						
Gift shop	3 = yes						
Restrooms	3 = yes						
Available food & beverage	(A)- restaul			C- cart			vending
Overall Comments: Attended an overall. Had to wait until end of							

Recommendations:

1. Provide accurate description in SBCTB visitor guide and state visitor guide.

Address: 601 Clyde Pant Pa	rkway								
Phone:		Date: Fe	bruary 22, 2011	Time	Time: 11:30AM				
Price:	Same per	person	Age-priced	Free X		Free parking			
<u>Marketing</u>	Comment	Comments & Ratings (excellent, good, fair, poor)							
SBCTB Visitor Guide - appeal	3 = sound	s nice: ga	rden, crafts, art						
SBCTB Visitor Guide - map	2 = Barnw	ell is not o	on the SBCTB visit	or guide m	ap, but (Clyde Fant Parkway is			
Independent adv. noted	1 = none r	noted							
State visitor guide listing	2 = listed	in state vi	sitor guide – again	sounds ap	pealing				
Billboard noted	1 = no pai	d billboard	ds or non-site sign	age noted					
Characteristics		_							
Wayfinding			o find street as it is gnage nearby that			visitor guide. Also, there			
Signage	2 = signag	je found o	n building exterior						
Curb appeal	3 = looks	slightly da	ted but lovely with	a garden/p	oark set	ting along the river			
Easy to know course/path at site	1 = parkin	g is confu	sing. Once inside,	there is no	o orienta	ation offered.			
Greeting upon entry	1 = no								
Orientation	1 = none c	offered							
Interpretation			self-guided C- intention of exhibits and		hibits I	D- static interpretation			
Interpretation: electronic type	1 = none								
Experience/quality	1 = lack lu	ster – the	re was a Mardi Gra	s exhibit ar	nd local	art			
Price/Value	Free								
Gift shop	1 = there v	vas a gift :	shop but it was loc	ked, close	d and da	ark			
Restrooms	3 = yes								
	A- restaur	ant B- s	nack bar C- cart/	retail store	D- v	vending			
Available food & beverage Overall Comments: City wayfi	1 = none	do not indi				5			

Overall Comments: City wayfinding signs do not indicate where to park. This appears to be more of an event venue than anything else.

- 1. Decide what this attraction is: Garden, art, event venue make it clear & deliver on the promise. RTM recommends (1) garden, (2) gift shop, (3) Thursday night events, and (4) venue.
- 2. Great location. Choose your future & master it.
- 3. If they really want to be seen as a garden, they need better interpretation of garden especially indoors.

Attraction Name: Bossier Pa	rish Library	Historica	I Center			
Address: 2206 Beckett Stre	et					
Phone:		Date: Fe	bruary 22, 2011		Time: 4:00PI	М
Price:	Same per	person	Age-priced	Free	e X	Free parking
<u>Marketing</u>	Comment	s & Rating	s (excellent, good,	fair,	poor)	
SBCTB Visitor Guide - appeal	2 = sound	s like histo	oric interpretation of	of Bos	ssier City	
SBCTB Visitor Guide - map	1 = not on	SBCTB vi	sitor guide map – I	nor is	Beckett Stree	et
Independent adv. noted	1 = none r	noted				
State visitor guide listing	1 = not lis					
Billboard noted	1 = no sig	nage, billb	oards or non-site s	signa	ge noted	
Characteristics						
Wayfinding	1 = no way	yfinding si	gnage or direction	s in S	BCTB visitor	guide
Signage	2 = signag	je at site o	n exterior of buildi	ng (b	lue vertical sig	gn)
Curb appeal	2 = clean -	- looks lik	e typical city library	y		
Easy to know course/path at site	3 = typica	for a libra	iry			
Greeting upon entry	1 = no – w	e had to w	alk around and fin	d son	neone to help	us
Orientation	1 = no – n	one offere	d			
Interpretation			elf-guided C- inte tion of some artifac		ve exhibits D	- static interpretation
Interpretation: electronic type	None					
Experience/quality	1 = this is	not really	an attraction and s	hould	d not be listed	l as such
Price/Value	free					
Gift shop	1 = none					
Restrooms	3 = yes – 1	ypical for	a library			
Available food & beverage	A- restaur 1= none					ending

Overall Comments: Only approximately 10% of the 1,000 total annual guests are out-of-town visitors – and most of those are visiting this site primarily for genealogical information. This is not really an attraction as such, but it is a very good source of genealogical information. It should be described and marketed as such.

Recommendations:

1. Change to accurate description – sell genealogy.

Address: 8877 Jefferson Pai	ge Road							
Phone:	Date: F	ebruary 23, 2011	Time: 4	Time: 4:00PM				
Price:	Same per person	per person Age-priced - X Free Free parki						
Marketing	Comments & Ratings (excellent, good, fair, poor)							
SBCTB Visitor Guide - appeal	1 = listed in SBCTI October	3 visitor guide – bu	ut, it does not	say that it is only open April 1 -				
SBCTB Visitor Guide - map	2 = not on SBCTB	map – but Jefferso	on Paige Road	is				
Independent adv. noted	1 = none noted							
State visitor guide listing	1 = yes, but it does	not say it is only	open April 1 –	October. Also name is wrong.				
Billboard noted	1 = none noted		• •	¥				
Characteristics								
Wayfinding		nage on Hwy. 80 & ferson Paige Rd.	secondary roa	ads, PLUS "reassurance"				
Signage	4 = excellent signa	ge						
Curb appeal	Unknown - closed							
Easy to know course/path at site	Unknown - closed							
Greeting upon entry	Unknown - closed							
Orientation	Unknown - closed							
Interpretation		-self-guided C- ir	nteractive exhi	bits D- static interpretation				
Interpretation: electronic type	Unknown - closed							
Experience/quality	Unknown - closed							
Price/Value	Unknown - closed							
Gift shop	Unknown - closed							
Restrooms	Unknown - closed							
Available food & beverage	A- restaurant B- Unknown = closed		rt/retail store	D- vending				

Overall Comments: Great signage on Hwy. 80 and on secondary road. Also reassurance sign and return signage to I-20.

Recommendations:

1. Make sure state visitor guide & SBCTB visitor guide both accurately indicate this site only open April - October

2. Brochure is accurate – no changes recommended - but could be more dynamic

3. Gift shop has big potential

4. Accurate hours of operation are required

Address: 11441 Highway 80						
Phone:	C	Date: Fe	bruary 23, 2011	•	Time: 4:45P	M
Price: \$7.95/adult \$5.95/kids, Free/2 yrs. & under	Same per pe	erson	Age-priced - X	Free		Free parking - ample
<u>Marketing</u>	Comments a	& Rating	s (excellent, good	, fair, p	<u>000r)</u>	
SBCTB Visitor Guide - appeal	3 = Alligator	rs have H	IUGE appeal!			
SBCTB Visitor Guide - map	1 = not on S	BCTB vi	sitor guide map –	nor is	Greenwood.	Hwy. 80 is on map.
Independent adv. noted	1 = none no	ted				
State visitor guide listing	2 = good & a	accurate	listing in state vis	sitor gu	uide	
Billboard noted	1 = none		•			
Characteristics						
Wayfinding	3 = pretty ea	asy to fir	nd as Hwy. 80 is pr	omine	nt on most n	naps
Signage	2 = good sig	gnage at	site - could use "	reassu	irance" sign	
Curb appeal	3 = looks ne	w, clean	& well maintained	ł		
Easy to know course/path at site	4 = excellen	t orienta	tion			
Greeting upon entry	4 = yes					
Orientation	purchase		· · · ·			gested \$2/pet food
Interpretation	A- guided to interpretation 3 = interact	on	elf-guided C- int	eractiv	/e exhibits w	ith animals D- static
Interpretation: electronic type	1 = none					
Experience/quality	4 = excellen	t – enjoy	vable for adults & f	amilie	S	
Price/Value	4 = reasona	ble price				
Gift shop	3 = good va	riety & p	rices			
Restrooms	4 = yes and					
Available food & beverage	A- restaurar 3 = snack ba	nt B-sr ar	nack bar C- cart			vending

Overall Comments: Excellent experience – everyone visiting Louisiana wants to see an alligator! Petting zoo & animal feeding is a perfect add-on to alligator viewing. Noted party rooms for birthdays & events.

- 1. This a "must see" attraction in Shreveport-Bossier
- 2. SBCTB visitor guide should indicate this is 15 miles of Shreveport-Bossier on Hwy. 80
- 3. State visitor guide should also indicate proximity & access via Hwy. 80
- 4. Excellent brochure
- 5. Add "reassurance" signage at appropriate point(s)
- 6. Description in SBCTB is good

Attraction Name: Heritage V	v			
Address: 414 Sibley St., Ber	nton, LA			
Phone:	Date: F	ebruary 25, 2011	Time: 11:	30AM
Price:	Same per person	Age-priced	Free	Free parking
Marketing	Comments & Ratin	igs (excellent, goo	<u>l, fair, poor)</u>	
SBCTB Visitor Guide - appeal	3 = sounds interes	ting, especially for	history enthusia	ists
SBCTB Visitor Guide - map	1 = neither site nor	Benton on SBCTE	s visitor guide ma	ар
Independent adv. noted	1 = none noted			
State visitor guide listing	1 = not listed in sta	ate visitor guide		
Billboard noted	1 = none noted			
Characteristics				
Wayfinding	2 = wayfinding sig	n noted to indicate	turn	
Signage	2 = sign(s) noted a	t site with acknowl	edgment of foun	ders & funders
Curb appeal	4 = excellent – place	ce looks really nice	and well mainta	ined. No hours posted.
Easy to know course/path at				
site	Unknown – closed			
Greeting upon entry	Unknown - closed			
Orientation	Unknown - closed			
Interpretation	A- guided tour B- Unknown - closed	-self-guided C- in	teractive exhibits	s D- static interpretation
Interpretation: electronic type	Unknown – closed			
Experience/quality	Unknown – closed			
Price/Value	Unknown – closed			
Gift shop	Unknown – closed			
Restrooms	Unknown - closed			
Available food & beverage	A- restaurant B- Unknown = closed		t/retail store	D- vending

Overall Comments: No signs at site indicating hours of operation. We went to nearby school superintendent's office and were told that the village is operated by two different organizations. One room school house is operated by School Office. All other buildings are operated by Heritage Village Foundation. School office can provide access to one room school only. All other buildings are only open on 3rd Saturday each month in spring of the year.

Recommendations:

1. Provide accurate description and hours of operation in SBCTB visitor guide and state visitor guide.

2. Our team has toured this site previously – and this can be a significant attraction for the area – but it is unlikely in the near future given lack of funding and current economic conditions.

Address: 701 Clyde Pant Pa	irkway						
Phone:	Dat	te: Fe	bruary 22, 2011		Time	1:00PN	Λ
Price: Free	Same per perso	on	Age-priced	Fre	еX		Free parking - plentiful
Marketing	Comments & F	Ratings	s (excellent, good	, fair,	poor)		
SBCTB Visitor Guide - appeal	3 = sounds like	e it inte	erprets Red River	histo	ory and	heritag	e
SBCTB Visitor Guide - map	2 = no – but Cl	lyde Fa	ant Parkway is on	the n	nap		
Independent adv. noted	1 = none noted	d					
State visitor guide listing	1 = not listed i	n state	visitor guide and	l sho	uld be		
Billboard noted	1 = no non-site	e signa	ige or billboards	noted			
Characteristics							
Wayfinding	2 = City wayfin						
Signage	2 = Name on b and dynam			ult to	see – 1	his site	deserves more visible
Curb appeal	2 = clean, well	-mainta	ained, interesting	look	ing ext	erior	
Easy to know course/path at							
site	4 = yes						
Greeting upon entry	4 = yes, enthu						
Orientation	told us how	w to be	st enjoy the mus	eum a	and wh	at not te	
Internetation			elf-guided C- int ctive & some stati				D- static interpretation
Interpretation	None	merac	silve & some stati	c inte	rpreta		
Interpretation: electronic type							
Experience/quality		- we we	ere very impresse	d wit	n the s	taff pers	son we encountered
Price/Value	Free						
Gift shop	1 = No						
Restrooms	4 = yes and ve	ery clea	in				
Available food & beverage	A- restaurant 1 = none	B- sn	ack bar C- cart	/retai	l store	D- v	ending
	and the second second	. P	2.2. a 1.5 P a 1.5 P a 1.5 P a 1.5		· · · · 1 1 · · ·	21 6	

Overall Comments: This facility provides outstanding orientation to the history and heritage of the Red River and its role in the growth and development of Louisiana.

- 1. This is a "must see" as it provides outstanding quality interpretation of Red River and its role in the history & heritage of Northwest Louisiana build up the description in the SBCTB visitor guide & state visitor guide
- 2. Improve brochure a. Better "selling" points
 - b. More accurate description of overall product & experience
- 3. Need more dynamic and clear signage and name on outside of building
- 4. Improve entranceway

Address: 3201 Centenary Bl	vd.							
Phone:		Date: February 23, 2011				Time: 1:30PM		
Price: Free	Same per	Same per person Age-priced Free X Free parking						
Marketing	Comments & Ratings (excellent, good, fair, poor)							
SBCTB Visitor Guide - appeal			uide says "eve nd of exhibitio		oths a new	w world-class exhibition" but		
SBCTB Visitor Guide - map	2 = not in	SBCTB vi	sitor guide – b	ut Cente	nary Blvd	l. is on map		
Independent adv. noted	1 = none i	noted						
State visitor guide listing	1 = not lis	ted						
Billboard noted	1 = none i	noted						
Characteristics								
Wayfinding	2 = relativ	ely easy t	o find using sti	eet addr	ess since	e street is on SBCTB map		
Signage	3 = good s	signage a	t site					
Curb appeal	3 = buildiı	ng is impr	essive and app	ealing. C	lean & w	ell maintained.		
Easy to know course/path at site	4 = front o	loor entry	,					
Greeting upon entry	4 = greete	d by char	ming woman w	ho provi	ded over	view		
Orientation	3 = good (orientatio	n					
Interpretation	A- guided 1 = static			- interac	tive exhib	bits (D)- static interpretation		
Interpretation: electronic type	1 = none							
Experience/quality	4 = aweso	me! Rare	opportunity to	see ama	zing colle	ection		
Price/Value	Free							
Gift shop	1 = no							
Restrooms	2 = yes							
Available food & beverage	A- restaur 1 = none			cart/retai		D- vending		

Overall Comments: This is a "must see" attraction! Hours need to be strictly observed to prevent frustrations. Exhibit change 3 times/year and worthy of repeat visits!

- 1. Needs either a better name or add a tag line that defines the experience this is a remarkable experience and the name does not do the experience justice
- 2. Needs better word-smithing/description in SBCTB visitor guide & website
- 3. Needs to be listed in state visitor guide
- 4. SBCTB needs to help them create brochure

Attraction Name: Logan Mar Address: 725 Austin St.									
Phone:		Date: Fe	bruary 25, 2011	Time:	12:40F	PM			
Price: Unknown	Same per		Age-priced	Free		Free parking			
Marketing	Comment	Comments & Ratings (excellent, good, fair, poor)							
SBCTB Visitor Guide - appeal	3 = promis ghost		ificent 1897 Queen	Anne Victo	orian Ho	use" tour complete with			
SBCTB Visitor Guide - map	1 = not on	map, nor	is Austin Street						
Independent adv. noted	1 = none r	noted							
State visitor guide listing Billboard noted	3 = yes ag 1 = none r		ses "magnificent 1	897 Home t	our com	plete with ghost stories			
Characteristics									
Wayfinding	1 = challer	nging with	out GPS						
Signage	2 = small s	sign at site	e plus historic site	sign					
Curb appeal	3 = looks i	mpressive	9						
Easy to know course/path at site	Unknown	- closed							
Greeting upon entry	1 = no one	there at 1	:00PM for a 1:00PI	A tour					
Orientation	Unknown	- closed							
Interpretation	A- guided Unknown		elf-guided C- inte	eractive exh	nibits D	- static interpretation			
Interpretation: electronic type	Unknown	- closed							
Experience/quality	Unknown	- closed							
Price/Value	Unknown	- closed							
Gift shop	Unknown	- closed							
Restrooms	Unknown	- closed							
Available food & beverage	A- restaur Unknown	- closed		retail store		ending			

Overall Comments: Sign on front door said tour at 1:00PM. We arrived at 12:40PM and found a couple from Texas waiting on front porch for tour to begin. We all left when no one showed to conduct the promised tour. How frustrating!

Recommendations:

1. Maintain consistent hours of operation

2. Add wayfinding directions in SBCTB visitor guide and state visitor guide

Address: 540 Boardwalk Bo	ulevard, Bo	ssier City					
Phone:	,				e: multiple day & evening visits		
Price: Free	Same per	Same per person Age-priced Free X Free parking					
Marketing	Comment	Comments & Ratings (excellent, good, fair, poor)					
SBCTB Visitor Guide - appeal		3 = mentioned in shopping section, plus full page add with mention of anchor tenants & restaurants (sample)					
SBCTB Visitor Guide - map	1 = not on	map					
Independent adv. noted	3 = yes						
State visitor guide listing	4 = noted	in SBCTB	visitor guide				
Billboard noted	1 = none r	oted	-				
Characteristics							
Wayfinding	3 = easy w	3 = easy wayfinding due to location adjacent to Red River					
Signage	4 = good s	4 = good signage					
Curb appeal	4 = well pl	anned and	d maintained – very	v clean			
Easy to know course/path at site	3 = village	style stre	ets provide path g	uidance			
Greeting upon entry	N/A						
Orientation	N/A						
Interpretation	A- guided N/A	tour B-s	self-guided C- inte	eractive exhib	bits D- static interpretation		
Interpretation: electronic type	N/A						
Experience/quality	4 = excelle	ent					
Price/Value	N/A						
Gift shop	N/A						
Restrooms	3 = yes						
Available food & beverage		ant B-s	nack bar C- cart/	retail store	D- vending		

Overall Comments: Over 70 restaurants, shops, and entertainment venues clustered in an attractive outdoor village style complex on the banks of the Red River with easy (walking) access to casinos and hotels. Foot traffic was light in week lead-up to local Mardi Gras celebrations.

Recommendations:

1. This is a "must see" as most visitors enjoy a village-style shopping/dining/entertainment complex.

2. Consider weekday evening promotions to help build traffic.

Attraction Name: LSU-S Pior	neer Village					
Address: One University Pla	се					
Phone:		Date: Fe	bruary 23, 2011		Time: 10	:00AM
Price: Free	Same per	Same per person Age-priced Free X Free parking - am				
Marketing	Comments & Ratings (excellent, good, fair, poor)					
SBCTB Visitor Guide - appeal	1 = over-s bookir		ne can drive by o	nly, ac	cess by ap	opointment or advanced
SBCTB Visitor Guide - map	1 = no, no	r is LSU c	ampus			
Independent adv. noted	1 = no					
State visitor guide listing	3 = listed	- says ca	I for tour info			
Billboard noted	1 = no					
Characteristics						
Wayfinding	1 = no sig	ns, even o	on campus. We fe	ound b	oy driving a	around campus.
Signage	2 = sign at	2 = sign at site says "call for tour" and gives a little interpretation				
Curb appeal	2 = looks	clean and	well maintained	- fenc	ed off	
Easy to know course/path at site	2 = sign s	ays call fo	or tours - fairly ea	sy pat	h to detern	nine
Greeting upon entry	Unknown	= closed				
Orientation	Unknown	= closed				
Interpretation	A- guided Unknown		self-guided C- in	nterac	tive exhibi	ts D- static interpretation
Interpretation: electronic type	Unknown	= closed				
Experience/quality	Unknown	= closed				
Price/Value	Free					
Gift shop	Unknown	= closed				
Restrooms	Unknown	= closed ·	 appears to be ir 	near	by univers	ity buildings
Available food & beverage	A- restaur Unknown		nack bar C- ca	rt/reta		D- vending – None

Overall Comments: State visitor guide has the most appropriate info – it says call before visit. This should be listed in SBCTB visitor guide under "By Appointment Only" category.

Recommendations:

1. Insure accurate description and hours of operation are included in visitor guides.

2. We understand funding may be an issue for this site. RTM recommends operating as a venue for weddings and reunions to help boost operating income.

Address: 3015 Greenwood F	Rd.					
Phone:	Date: F	ebruary 23, 2011		Time: 3:0	DOPM	
Price: Free	Same per person Age-priced Free X Free parking - ampl					
<u>Marketing</u>	Comments & Ratings (excellent, good, fair, poor)					
SBCTB Visitor Guide - appeal	2 = name sounds "	official" in guide a	nd thu	is somewł	nat interesting	
SBCTB Visitor Guide - map	1 = not on SBCTB	visitor guide map	– nor is	s Greenwo	ood Road	
Independent adv. noted	1 = no					
State visitor guide listing	3 = yes, sounds int	teresting				
Billboard noted	1 = none					
Characteristics						
Wayfinding	4 = brown state his	storic site signs no	ted on	I-20 and r	major roads	
Signage	2 = name on buildi	ng at site				
Curb appeal	3 = building very ir	npressive, clean &	well n	naintained	l	
Easy to know course/path at		-				
site	3 = yes, easy to pa	rk, find door, clear	path			
Greeting upon entry	4 = excellent - we	were welcome and	l asked	l to sign g	uest book	
Orientation	3 = yes, we were in	structed where to	walk, v	what to se	e, etc.	
Interpretation	A- guided tour B- 1 = static interpreta	•	nteract	ive exhibit	ts (D- static interpretation	
Interpretation: electronic type	1 = none					
Experience/quality	4 = seeing building	g exterior/interior a	lone is	s worth the	e trip	
Price/Value	Free					
Gift shop	1 = no					
Restrooms	1 = yes and great a	rchitecture – even	in the	restroom	s!	
Available food & beverage	A- restaurant B-	snack bar C- cai	rt/retail	store	D- vending	

Overall Comments: This is a "must see". The building is gorgeous – 1920's art deco & fine art craftsmanship style with marble, iron, wood, tile = simply beautiful. State brown historic site signage noted on I-20 and on major roads near site. The building contains dioramas, artifacts, and displays that do a good job interpreting the history & heritage of Louisiana.

Recommendations:

1. Description in SBCTB visitor guide and state visitor guide should reference the impressive exterior architecture.

2. Visitors should be provided a time-line simple brochure that depicts the general timeline for development in Louisiana.

Address: 200 S. Land Street	t, Oil City							
Phone:	.,					Time: 10:00AM		
Price: Free	Same per	Same per person Age-priced Free C Free parking ample						
Marketing	Comment	Comments & Ratings (excellent, good, fair, poor)						
SBCTB Visitor Guide - appeal	3 = promis	ses interpr	etation of Caddo I	Parish and	historic	buildings		
SBCTB Visitor Guide - map	1 = site is	not on SB	CTB visitor guide	map – nor	is Oil Ci	ty		
Independent adv. noted	1 = none r	oted						
State visitor guide listing	3 = site is	listed in s	tate visitor guide -	- promises	interpre	tation of the area		
Billboard noted	1 = none r	oted		-				
Characteristics								
Wayfinding	4 = easy te	o find with	brown DOT signs	and City w	ayfindir	ig signs		
Signage						iss if you get close		
Curb appeal			, clean and well-n s, oil apparatus, e		One im	mediately sees several		
Easy to know course/path at	mstori	c building	s, on apparatus, e					
site	4 = easy to	o find you	way around					
Greeting upon entry	4 = enthus	siastically	greeted and engage	ged				
Orientation	4 = orienta	ation film p	provides great ove	rview and	staff gav	e excellent guidance		
Interpretation			elf-guided C- int some electronic a			D- static interpretation		
Interpretation: electronic type	2 = some/					uy5		
Experience/quality			uality of experiend	<u>.</u>				
Price/Value	Free	0000 011 9						
Gift shop	2 = small	nift shon i	nside					
Restrooms	3 = yes, vec							
16500000	A- restaur		nack bar C- cart	/retail store	D- v	ending		
Available food & beverage	1 = vendin							

Overall Comments: Provides very good interpretation of how oil and gas affected the development of North Louisiana. Excellent interpretation of early indigenous peoples.

Recommendations:

1. Be sure brochure gets distributed in as many places as possible.

Address: 2011 Centenary Bo	bulevard
Phone:	Date: February 23, 2011 Time 1:00PM
Price: Free	Same per personAge-pricedFree XFree parking - adequate
<u>Marketing</u>	Comments & Ratings (excellent, good, fair, poor)
SBCTB Visitor Guide - appeal	3 = sounds like typical art museum – no hours listed. SBCTB guide says it is at Centenary College
SBCTB Visitor Guide - map	1 = no, however Centennial Boulevard is on SBCTB map
Independent adv. noted	1 = none noted
State visitor guide listing	2 = sounded like typical art museum – no hours listed
Billboard noted	1 = none noted
Characteristics	
Wayfinding	2 = SBCTB guide says it is on Centennial campus – no city wayfinding sign noted
Signage	2 = name is on building – visible from road
Curb appeal	3 = looks appealing, clean and well maintained
Easy to know course/path at site	2 = hard to tell if it is a museum, very small
Greeting upon entry	3 = yes staff person greeted us
Orientation	1 = minimal required of a small museum
Interpretation	A- guided tour B-self-guided C- interactive exhibits D- static interpretation
Interpretation: electronic type	1 = none
Experience/quality	1 = really just a small exhibition of Jack London's books, memorabilia and artifact
Price/Value	Free
Gift shop	1 = no
Restrooms	3 = yes and very clean
Available food & beverage	A- restaurant B- snack bar C- cart/retail store D- vending 1 = none

Overall Comments: This is a small museum on Centennial College campus. Appears to be a very small space currently exhibiting a Jack London books & memorabilia collection.

Recommendations:

1. Provide accurate description of experience in SBCTB visitor guide and state visitor guide.

Marketing9SBCTB Visitor Guide - appeal3SBCTB Visitor Guide - map1Independent adv. noted3State visitor guide listing3Billboard noted3Characteristics3							
Marketing9SBCTB Visitor Guide - appeal3SBCTB Visitor Guide - map1Independent adv. noted3State visitor guide listing3Billboard noted3Characteristics3	Date: February 25, 2011			Time: 10:00AM			
SBCTB Visitor Guide - appeal SBCTB Visitor Guide - map Independent adv. noted State visitor guide listing Billboard noted Characteristics	Same per person Age-priced Free Free parking - sut						
SBCTB Visitor Guide - map Independent adv. noted State visitor guide listing Billboard noted Characteristics	Comments & Ratings (excellent, good, fair, poor)						
Independent adv. noted State visitor guide listing Billboard noted Characteristics	3 = one of the f	ew places that p	romise interp	pretation of C	addo Indian heritage		
State visitor guide listing Billboard noted Characteristics	1 = not on SBC	TB map – nor is	Mooringspor	rt			
Billboard noted Characteristics	1 = none noted						
Characteristics	1 = not listed in	state vg					
	1 = none noted						
		ort is an interesti o signage, and m			2 state roads (no real nding		
Signage	2 = good signa	ge on building					
Curb appeal	2 = looked like	a medium-sized,	non-descrip	t house			
Easy to know course/path at site	Unknown - clos	sed					
Greeting upon entry	Unknown - clos	sed					
Orientation	Unknown - clos	sed					
Interpretation	A- guided tour	B-self-guided	C- interactiv	ve exhibits D	- static interpretation		
Interpretation: electronic type	Unknown - clos	sed					
Experience/quality	Unknown - clos	sed					
Price/Value	Unknown - clos	sed					
Gift shop	Unknown - clos	sed					
Restrooms							
Available food & beverage	Unknown - clos	sed					

Overall Comments: Sign found on door said, open Saturdays & Sundays 10:00AM – 4:00PM, or call for appointment. SBCTB visitor guide does not indicate hours of operation.

Recommendations:

1. Provide accurate description and hours of operation in SBCTB visitor guide and state visitor guide

Address: 520 Spring Street							
Phone:	Date: Fe	bruary 22, 2011	Time: 10:3				
Price: \$2 per person	Same per person	Age-priced	Free	Free parking on-street parking – challenging			
<u>Marketing</u>	Comments & Ratings (excellent, good, fair, poor)						
SBCTB Visitor Guide - appeal	shaped Louisian	a	-	itage of the 26 cultures that			
SBCTB Visitor Guide - map		BCTB visitor guide e Spring Street is s		oring Street – but is relatively			
Independent adv. noted	2 = found an ad in th	ne SBCTB visitor g	uide				
State visitor guide listing	the heritage of 2	6 cultures in Louis	iana	and promised to interpret			
Billboard noted	1 = no non-site billb	oards or signage n	oted				
Characteristics		<u> </u>					
Wayfinding		nent corner in dowing that is very not		ort and has great sign on ving at this corner			
Signage	2 = good sign on ex	terior of building					
Curb appeal	2 = looks clean – bu	t front door needs	more "welcomin	ıg"			
Easy to know course/path at site	No = very confusing						
Greeting upon entry	3 = yes, and quickly	told it was \$2 per	person for tour				
Orientation	considerate and hel and it was somewhat	pful – the only prol at challenging	olem was he had	hilippines who was very I limited command of English			
Interpretation	A- guided tour B-s 2 = guided and stati		eractive exhibits	D- static interpretation only			
Interpretation: electronic type	1 = none						
Experience/quality	2 = if you take time	to read all the station	c displays, it is C	DK			
Price/Value	2 = OK						
Gift shop	1 = no						
Restrooms	2 = yes – but they a	in enather next e	fhuilding				

Overall Comments: This is a very confusing experience. One walks in the door, is told it is \$2 per person for a tour – and then left alone in a room full of elaborate furniture. Walking around there appear to be a number of rooms, each decorated with furnishings and memorabilia from the country represented by that area – but very little indication of how each of these cultures shaped Louisiana. Plus, the second floor is accessed by going outside and then up the stairs and in through another entrance. Without the help of our guide from the Philippines we would have been lost. He was very kind, but it was hard to learn anything from him in his broken English. He did inspire us to go to the Philippines! It appears they mostly provide group tours. If one is an individual tourist and takes the time to "dig out" the few truly interpretive items in each "country" section it can be worthwhile. For instance, in one area we found a note about the woman who first sold coffee on the streets of New Orleans and a man who automated refining sugar thus relieving this from slave labor.

Recommendations:

1. The museum definitely needs more orientation and much better "connection to Louisiana" interpretation.

Attraction Name: Municipal	Auditorium/	Elvis Pres	ley Statue/Stage of	Sta	rs & Legends I	Museum	
Address: 705 Elvis Presley A	Ave.						
Phone:		Date: February 24, 2011			Time: 2:30PM		
Price: Free	Same per	Same per person Age-priced Free X Free parking - amp					
Marketing	Comment	s & Rating	s (excellent, good,	fair,	poor)		
SBCTB Visitor Guide - appeal	2 = sound	s fascinati	ng–accurately say	s tou	urs available o	nly 11:00-4:00 Saturdays	
SBCTB Visitor Guide - map	1 = site no	ot on map,	nor is Elvis Presle	у Во	ulevard		
Independent adv. noted	3 = yes, bi	llboard no	ted – why do they	have	e a billboard?		
State visitor guide listing	2 = listed i	n state vis	sitor guide – but, n	o ho	urs listed		
Billboard noted	3 = yes, bi	uy why? B	illboard primarily f	eatu	res name		
Characteristics							
Wayfinding		nging to lo ayfinding s		visi	tor guide and r	map. However, there is	
Signage	4 = city wa	ayfinding s	ignage and excelle	ent s	ignage at site		
Curb appeal	4 = Buildir	ng is gorge	eous and architect	urally	y significant		
Easy to know course/path at site	Unknown	- closed					
Greeting upon entry	Unknown	- closed					
Orientation	Unknown	- closed					
Interpretation	A- guided Unknown		elf-guided C- inte	eract	ive exhibits D	0- static interpretation	
Interpretation: electronic type	Unknown	- closed					
Experience/quality	Unknown	- closed					
Price/Value	Unknown	- closed					
Gift shop	Unknown	- closed					
Restrooms	Unknown	- closed					
Available food & beverage	A- restaur Unknown		nack bar C- cart/	retai	l store D- v	ending	

Overall Comments: This is definitely a "must see" if only to see the building exterior & external interpretive signs. Does a nice job of interpreting the role of music in Shreveport History.

- 1. Provide accurate description in SBCTB visitor guide and state visitor guide.
- 2. Worth driving by if only to see the Elvis statue, the building exterior, and read the interpretive signs.
- 3. If this could be open on a regular basis for visitation and provide appropriate interpretation it would be an awesome boost for the music heritage of Shreveport-Bossier.

Address: 1413 Fairfield Ave	enue						
Phone:	Date: F	Date: February 24, 2011			0PM		
Price: Free	Same per person Age-priced Free X Free parking - adequ						
<u>Marketing</u>	Comments & Ratin	igs (excellent, goo	d, fair,	poor)			
SBCTB Visitor Guide - appeal	2 = listed, but need	Is to say "sport of	fencin	g" so peop	le know what it is		
SBCTB Visitor Guide - map	1 = site is not on S	BCTB visitor guid	e map,	nor is Fairl	field Avenue		
Independent adv. noted	1 = none listed						
State visitor guide listing	1 = not listed in sta	ate visitor guide					
Billboard noted	1 = none listed						
Characteristics							
Wayfinding	1 = challenging as	Fairfield is not on	map				
Signage	2 = good signage o	on exterior of build	ling				
Curb appeal	2 = looks nice, nee	ds "open" sign as	door i	s typically I	locked		
Easy to know course/path at							
site	4 = yes, guided tou	ır					
Greeting upon entry	4 = enthusiastic ov	vner of museum ty	pically/	greets visi	itors		
Orientation	4 = enthusiastic ov	vner personally gu	uided to	our			
Interpretation	A- guided tour B- 4 = personally guid	0	nteracti	ve exhibits	D- static interpretation		
Interpretation: electronic type	1 = none						
Experience/quality	5 = excellent						
Price/Value	Free						
Gift shop	1 = no						
Restrooms	2 = yes						
Available food & beverage	A- restaurant B- s 1 = none	snack bar C- ca	rt/retail	store D)- vending		

Overall Comments: Andy Shaw (owner) greeted us and provided very interesting tour & history of fencing in the US, Olympics, etc. Many original fencing trophies and artifacts on display. Note: Only fencing museum in the US and one of only 3 in world.

Recommendations:

1. Add "sport of fencing" to description so people understand what it is.

2. While this may not appeal to all visitors, it is a one-of-a-kind museum and an awesome experience for those who are interested in knowing more about fencing and the history of the sport of fencing in America.

Address: 4747 Creswell Ave	nue						
Phone:	Date: F	ebruary 23, 2011		Time: 2:00PM			
Price: Free	Same per person						
<u>Marketing</u>	Comments & Ratings (excellent, good, fair, poor)						
SBCTB Visitor Guide - appeal	2 = sounds like typ	ical art museum					
SBCTB Visitor Guide - map	1 = not on SBCTB	map					
Independent adv. noted	1 = none noted						
State visitor guide listing	2 = sounds like typ	ical art museum.	No hou	urs listed i	in state guide.		
Billboard noted	1 = none						
Characteristics							
Wayfinding	1 = poor, not on ma	ap in SBCTB visit	or guid	e. No wa	yfinding signage noted.		
Signage	2 = name is on from	nt of building					
Curb appeal	3 = nice, looks like	good size art mus	seum.	Very clear	n & well maintained.		
Easy to know course/path at			_				
site	3 = yes, staff provi	ded good orientat	ion and	l suggeste	ed path		
Greeting upon entry	4 = excellent						
Orientation	4 = excellent						
Interpretation	A- guided tour B- 2 = some interactive			ive exhibi	ts D- static interpretation		
Interpretation: electronic type	1 = None						
Experience/quality	4 = excellent and in	mpressive experie	nce				
Price/Value	Free						
Gift shop	1 = none, but there	is on-line book s	ales				
Restrooms	4 = yes and very cl	ean					
Available food & beverage	A- restaurant B- s		rt/retail	store	D- vending		

Overall Comments: This museum is particularly challenging to find. Wayfinding signage would be very helpful as would driving directions in the SBCTYB visitor guide and website. It is an excellent museum. The distinctions need to be more aggressively promoted.

- 1. Put ad in SBCTB visitor guide it would help visitors understand the excellence of this facility
- 2. Improve description in SBCTB visitor guide the current language is a bit too standard.
- 3. Add driving/wayfinding directions to brochure and SBCTB visitor guide listing and map
- 4. Sell Remington Collection more emphatically. Why should someone who has an art museum at home come to see the Norton?

Address: 617 Texas Street						
Phone:	Date: I	February 24, 201	I Time	Time: 6:00PM		
Price:	Same per person	Age-priced	Free	Free parking – metered parking and pay lots		
<u>Marketing</u>	Comments & Rati					
SBCTB Visitor Guide - appeal	Serves as reso		ing and film ea	onal, independent, and classic filr ducation. (contains) Abby Singer sitor guide.		
SBCTB Visitor Guide - map	1 = not on map					
Independent adv. noted	1 = none noted					
State visitor guide listing Billboard noted		ppealing: "Two- aurant with luncl		playing classic, art, & foreign pecials"		
Characteristics	4 = downtown					
Wayfinding	2 = fairly easy to f	ind with street ac	ldress in dowr	ntown Shreveport		
Signage	2 = signage at site			·		
Curb appeal	3 = well maintaine	d				
Easy to know course/path at site	1 = hours of opera	ation varied and r	not posted			
Greeting upon entry	1 = none					
Orientation	1 = none					
Interpretation	A- guided tour B N/A	B-self-guided C-	interactive ex	hibits D- static interpretation		
Interpretation: electronic type	N/A					
Experience/quality	3 = very good					
Price/Value	N/A					
Gift shop	1 = none					
Restrooms	3 = very clean					
Available food & beverage	A- restaurant B- 4 = restaurant	snack bar C- c	art/retail store	D- vending		

Overall Comments: Interviewed part/time worker who described restaurant-and-a-movie venue (alternative first-run movie plus food) in addition to classrooms, studio space, and meeting space for film/video instruction and student promotion.

Recommendations:

1. Because this is a unique concept, it requires a very clear and accurate description in the SBCTB visitor guide and website. RTM fears that typical visitors may not understand how to enjoy this facility.

Address: 820 Clyde Fant Pa	rkway							
Phone:	Dat	Date: February 22, 2011				Time: 2:00PM		
Price: \$13=adult \$11=senior	Same per pers	on	Age-priced X	F	ree	Free parking - plentiful		
<u>Marketing</u>	Comments & I							
SBCTB Visitor Guide - appeal		a scier				nilies would likely go unless n, it is a good bad weather		
SBCTB Visitor Guide - map	2 = not on SB	CTB m	ap, but Clyde I	Fant P	arkway is e	asy to find on map		
Independent adv. noted	3 = yes in SBC	CTB vis	sitor guide					
State visitor guide listing	3 = yes							
Billboard noted	1 = no billboar	ds or	non-site signa	ge no	ted other the	an City wayfinding system		
Characteristics								
Wayfinding	3 = good notation on City way-finding signage							
Signage	3 = good city signage – very visible driving by							
Curb appeal	3 = good – wo	uld loc	ok more fun if i	t had	outdoor dis	plays		
Easy to know course/path at site	2 = nothing ex	cept li	ttle map provid	ded w	hen you pur	rchase a ticket		
Greeting upon entry	1 = no sign ind							
Orientation	about an II encourage	MAX fil	m she just gav or enticement	/e us (only the nar	n. When we returned to ask ne of the film and times – no		
Interpretation	A- guided tour 3 = a good bit					its D- static interpretation etation		
Interpretation: electronic type	1 = none							
Experience/quality			ally engaging as that staff d			science museum. However, isitors		
Price/Value	2 = OK							
Gift shop	3 = yes							
Restrooms	3 = yes							
Available food & beverage	A- restaurant 3 = snack bar				tail store	D- vending		

Overall Comments: The only time staff interacted with us was when we were paying money – once at ticket counter and once at snack bar. No other (of the many) employees we encountered spoke to us or acknowledged us in any way. Overall the exhibits were good. We felt the staff should have noted that there were two adults touring at 2:00PM on a weekday and either wanted to know what we were interested in – or know to encourage us to go to one of the IMAX films. They definitely "left money on the table" by not encouraging us to see an IMAX film.

- 1. Consider having more "fun" exhibits outside to engage visitors.
- 2. Initial visitor greeting needed.
- 3. Orientation and facilitation processes need improvement.
- 4. Staff should be encouraged to engage visitors consistently regardless of age.

Attraction Name: Shrevepor	t Water Wo	rks Museu	ım					
Address: 142 N. Commons	Street							
Phone:		Date: February 22, 2011				Time: 3:15PM		
Price: Free	Same per	Same per person Age-priced Free X Free parking – ampl						
Marketing			s (excellent, good,					
SBCTB Visitor Guide - appeal	3 = sound develo	s historic pment of	– water is a major o urban areas – so it	componen is fairly in	t of civil	lization and the g		
SBCTB Visitor Guide - map	1 = not loo	cated on S	BCTB visitor guide	e map – no	or is N. C	ommons		
Independent adv. noted	1 = none r	noted						
State visitor guide listing	3 = sound	s historic	and fairly interestin	ng				
Billboard noted	1 = no bill	boards or	non-site signage n	oted				
Characteristics								
Wayfinding	1 = hard t	o find with	out accurate map o	of Shrevep	ort-Bos	sier or GPS		
Signage	4 = great s	signage at	site					
Curb appeal	2 = nearby	/ area not	very appealing – b	ut it looks	authenti	ic to a water works facility		
Easy to know course/path at	4 obviou		liantad Kantar bara	" on othe	n obviou			
site						is sign indicates restrooms t of our car and entered		
Greeting upon entry	musei	•			e got ou			
Orientation	4 = ves –	auided tou	r provided after ini	tial orient	ation			
Interpretation	A- guided 4 = guided	tour B-s				D- static interpretation		
Interpretation: electronic type	1 = none							
Experience/quality	4 = Aweso	ome! Grea	t interpretation of I	now a city	's water	system works		
Price/Value	Free			-				
Gift shop	2 = a few	imited iter	ns available for sal	е				
Restrooms	3 = yes							
Available food & beverage	A- restaur	ant B-sing at gift c		retail store	e D = V	ending		

Overall Comments: This is a state owned facility with noteworthy designation by the Smithsonian Institute as the last remaining steam-powered municipal water pump. Anyone interested in water use or mechanics would find this time well spent. Most men would also really enjoy this tour.

Recommendations:

1. Better descriptive wording in the SBCTB visitor guide and state visitor guide.

2. Accurate GPS information is needed – or clear directions to help with wayfinding.

Address: 525 Spring Street							
Phone:	D	ate: Fe	bruary 22, 2011	Time: 1	Time: 10:00AM		
Price: Free	Same per per	rson	Age-priced	Free X	Free parking – street side challenges		
<u>Marketing</u>	Comments 8	Rating	s (excellent, good,	<u>fair, poor)</u>			
SBCTB Visitor Guide - appeal	3 = good his	toric int	erest – it mentions	that this is S	hreveport's oldest building		
SBCTB Visitor Guide - map			s not on SBCTB main ng Street since it is		r is Spring Street although it is nt		
Independent adv. noted	1 = none not	ed					
State visitor guide listing	2 = listed in	visitor g	uide – but no hour	s indicated			
Billboard noted	1 = no billbo	ard or n	on-site signage no	ted			
Characteristics							
Wayfinding	2 = Spring S	treet is	relatively easy to fi	nd			
Signage	3 = good external signage						
Curb appeal	2 = looks his	storic – d	decorative wrough	t iron has app	beal		
Easy to know course/path at site	linknown - t	hov wor	o changing exhibit	e and we didr	n't experience typical visit		
Greeting upon entry	Unknown - w	ve arrive		in the proces	s of changing exhibits and wer		
Orientation	Unknown						
Interpretation	A- guided to 1 = static int			eractive exhib	its D- static interpretation		
Interpretation: electronic type	1 = none						
Experience/quality	Unknown						
Price/Value	Free						
Gift shop	1 - no						
Restrooms	2 = yes						
Available food & beverage	A- restauran 1 = none not	ed		retail store	D- vending		

Overall Comments: We arrived as they were changing exhibits. Gentleman greeted us outside where he was working and invited us in to look around while they were working on the exhibits – which was very considerate. The exterior has great historic visual appeal – and we learned the interior was originally a bank – the interior architecture is elaborate as is the old vault that still remains. Definitely worth a visit – if only to see the architecture!

Recommendations:

1. Insure that experience matches the description in the SBTCB visitor guide and state visitor guide.

Attraction Name: Stephens Af		cum					
Address: 2810 Lindholm							
Phone:	Date: F	ebruary 23, 2011	Time: 3:30	PM			
Price: \$1/child, \$2/adult (source SBCTB visitor guide)	Same per person	Age-priced	Free	Free parking - ample			
<u>Marketing</u>	Comments & Ratin	ngs (excellent, good	<u>l, fair, poor)</u>				
SBCTB Visitor Guide - appeal	3 = good appeal fo	or those interested i	n African Americ	an heritage			
SBCTB Visitor Guide - map	1 = not on SBCTB	map, nor is Lindho	Im Street	-			
Independent adv. noted	1 = none	• ·					
State visitor guide listing	1 = not in state vis	itor quide					
Billboard noted	1 = none	3					
Characteristics							
Wayfinding	2 = Green DOT sign found on adjoining street, but overall challenging to find						
Signage	3 = signage clear	3 = signage clear at site					
Curb appeal	2 = clean and well	maintained - needs	andscaping				
Easy to know course/path at site	Unknown - closed						
Greeting upon entry	Unknown - closed						
Orientation	Unknown - closed						
Interpretation	A- guided tour B	-self-guided C- in	teractive exhibits	D- static interpretation			
Interpretation: electronic type	Unknown - closed						
Experience/quality	Unknown - closed						
Price/Value	Unknown - closed						
Gift shop	Unknown – closed	1					
Restrooms	Unknown - closed						
Available food & beverage	A- restaurant B- Unknown - closed		t/retail store [D- vending			

Overall Comments: Website indicated museum was open Wednesdays – Fridays 1:00-4:00PM. We found it closed Wednesday at 3:30PM on February 23. No sign on door or any indication as to why it was closed. Green DOT sign noted on side street.

- 1. Needs brochure distributed around Shreveport-Bossier area
- 2. Hours of operation need to be accurately included in SBCTB visitor guide and maintained at the site
- 3. This museum needs a "hook", something unique to drive visitation since it is off the major paths of visitors and somewhat hard to find.

Address: 3386 Highway 80 E	ast, Haughtor	ı					
Phone:	Date: February 24, 2011			Time: 1:00PM			
Price: \$2.50/adult	Same per pe	Same per person Age-priced X Free Free parking -					
Marketing	Comments & Ratings (excellent, good, fair, poor)						
SBCTB Visitor Guide - appeal	2 = descripti	on sounds app	ealing and is	accurate			
SBCTB Visitor Guide - map	2 = not on S	BCTB visitor gu	iide map, nor	is Haughton. Bu	ut, Highway 80 is on map		
Independent adv. noted	1 = none not	ed					
State visitor guide listing	2 = good, ac	curate descript	ion in state v	isitor guide			
Billboard noted	1 = none not	ed		-			
Characteristics							
Wayfinding	2 = fairly easy using street address and map showing Hwy. 80						
Signage	4 = stuffed animals outdoors at site are very impressive						
Curb appeal	3 = big animals outside immediately draws you in						
Easy to know course/path at site	3 = staff gree	eted and provid	ed instructio	ns			
Greeting upon entry	v	eted and took a					
Orientation	2 = brief orie	ntation of two	loors				
Interpretation	A- guided to 1 = primarily	•	led C- intera	active exhibits	D- static interpretation		
Interpretation: electronic type	1 = none						
Experience/quality	2 = some tax	idermy was ve	ry interesting	, some fairly old	& tired in appearance		
Price/Value	2 = needed t	o be more enga	iging				
Gift shop	2 = small gla	ss counter					
Restrooms	3 = yes, very	r clean					
	A- restauran	t B- snack ba	r C- cart/re	tail store D- v	rending		

- 1. Maintain accurate description in SBCTB visitor guide and state visitor guide.
- 2. Improve interpretation with more engaging animal exhibits.
- 3. Remove the animals that are in dis-repair.

Attraction Name: Vivian Rai	road Muse	um					
Address: 180 North Front St	reet, Vivian						
Phone:		Date: Fe	bruary 25, 2011		Time: 10:40A	M	
Price: Free	Same per	person	Age-priced	Fre	Free X Free parking		
<u>Marketing</u>	Comment	s & Rating	s (excellent, good,	fair,	poor)		
SBCTB Visitor Guide - appeal	3 = sound	s interesti	ng, especially for r	ailro	ad enthusiasts	6	
SBCTB Visitor Guide - map	1 = site is	not on ma	p, neither is Vivian	, ho	wever, LA Hwy	v. 1 is on the map	
Independent adv. noted	1 = none r	noted					
State visitor guide listing			e visitor guide				
Billboard noted	1 = none r	noted					
Characteristics	0						
Wayfinding	2 = some wayfinding signage noted						
Signage	2 = fairly easy to find, once you find Vivian						
Curb appeal	3 = looks	really nice	, clean, well-mainta	aineo	d exterior with	beautiful terracotta roof	
Easy to know course/path at site	Unknown	- closed					
Greeting upon entry	Unknown	- closed					
Orientation	Unknown	- closed					
Interpretation	A- guided Unknown		elf-guided C- inte	eract	ive exhibits E	0- static interpretation	
Interpretation: electronic type	Unknown	- closed					
Experience/quality	Unknown	- closed					
Price/Value	Unknown	- closed					
Gift shop	Unknown	- closed					
Restrooms	Unknown	- closed					
Available food & beverage	Unknown	- closed	(0.00.000				

Overall Comments: SBCTB visitor guide says it is open 10:00AM – 2:00PM, Monday – Friday, but we found it closed at 10:40AM on a Friday. Small temporary sign on door indicated "call for an appointment" followed by a local number. No one answered our call. No hours were posted.

Recommendations:

1. Provide accurate description and reliable hours of operation in SBCTB visitor guide and state visitor guide.

Address: 8012 Blanchard F	urrh Road						
Phone:		Date: February 24, 2011			Time: 11:30AM		
Price: Free	Same per	Same per person Age-priced Free X Free parking - a					
<u>Marketing</u>	Comment	s & Rating	<u>gs (excelle</u>	nt, good, fair	<u>, poor)</u>		
SBCTB Visitor Guide - appeal	2 = sound	s like a ni	ce nature j	bark – prima	rily outdoor	recreation	
SBCTB Visitor Guide - map	1 = not on	map					
Independent adv. noted	1 = none r	noted					
State visitor guide listing	1 = not lis	ted in stat	e visitor g	uide			
Billboard noted	1 = none r	noted					
Characteristics							
Wayfinding	3 = noted	brown DC)T signs				
Signage	2 = sign a	2 = sign at site obvious					
Curb appeal	3 = clean	3 = clean grounds and building - well maintained and appealing					
Easy to know course/path at site	3 = parkin	g and obv	vious entry	point			
Greeting upon entry	4 = yes, ei	nthusiasti	cally				
Orientation			e good orie				
Interpretation				C - interact s-on exhibits		ts D- static interpretation	
Interpretation: electronic type	1 = none						
Experience/quality	3 = very g	ood – nice	e nature ex	perience – f	ocus on flo	ra and fauna of the area	
Price/Value	Free						
Gift shop	1 = none						
Restrooms	4 = very c	lean					
Available food & beverage		ant B-s	nack bar	C- cart/reta	il store D	D- vending	

Recommendations:

1. Consider focus on plants and animals that are distinct to North Louisiana as a way to distinguish this facility for visitors.

Address: 88 Shreveport Roa	d, Barksdale AFB, B	ossier City			
Phone:	Date: Fe	bruary 23, 2011		Time: 6:0	DOPM
Price: Free	Same per person	Age-priced	Fre	e X	Free parking - ample
<u>Marketing</u>	Comments & Ratin	gs (excellent, goo	od, fair,	poor)	
SBCTB Visitor Guide - appeal	3 = appeals to thos	e interested in mi	litary a	ircraft, ar	tifacts, etc.
SBCTB Visitor Guide - map	1 = not on SBCTB	nap			
Independent adv. noted	1 = none noted				
State visitor guide listing	1 = not listed in sta	te visitor guide			
Billboard noted	1 = none noted				
Characteristics					
Wayfinding	3 = easily located v	vith existing signation	age		
Signage	4 = excellent signa	ge			
Curb appeal	3 = appropriate for	a military museu	n		
Easy to know course/path at					
site	3 = well organized,	as is typical of m	ilitary r	nuseums	
Greeting upon entry	Unknown – we visi	ted as part of a m	eeting		
Orientation	Unknown – we visi	ted as part of a m	eeting		
Interpretation	A- guided tour B- 1 = static interpreta	0	nteract	ive exhibi	ts D- static interpretation
Interpretation: electronic type	1 = none				
Experience/quality	3 = good experience	e			
Price/Value	Free				
Gift shop	2 - yes				
Restrooms	3 – yes, very clean				
Available food & beverage	A- restaurant B- s 1 – not at museum	snack bar C- ca	rt/retail	store	D- vending

Overall Comments: Barksdale Air Force Base and the 8th Air Force are internationally known. This museum does a good job of capturing some of the history and importance of this impressive military unit. There is a great story to be told here.

- 1. Provide accurate description and hours of operation in the SBCTB visitor guide and state visitor guide.
- 2. RTM would love to see this museum expanded when funds are available. This is one of the most important stories of the U.S. military history.

Attraction Survey

The Shreveport-Bossier Convention and Tourist Bureau (SBCTB) retained Randall Travel Marketing, Inc. (RTM) to conduct an attraction manager survey with the Shreveport-Bossier area attractions as part of an overall tourism research project for 2011. This report documents a summary of the results of this survey.

Study Methodology

A survey instrument was sent to a full listing of attractions and festivals/events in Shreveport-Bossier. The survey received twenty-seven (27) respondents including:

- (22) Museums/attractions
- (5) Festival/events

The survey was conducted during the months of February through April 2011.

This survey instrument was a questionnaire written by RTM and approved by the SBTC.

Summary of Attraction Manager Survey Findings

- Shreveport-Bossier has a wide range of attractions as might be expected of a "hub" regional destination.
- The trend line in visitation to Shreveport-Bossier attractions and festivals has remained strong over the past 5 years, in spite of the global economic downturn. The steadiness of attendance is due in part to the fact that Shreveport-Bossier has remained a strong economy. In fact, tourism has grown here in contrast to many other destinations.
- Local/regional residents comprise 43.60% of all attraction visitors. Out-of-town visitors are 16.92%. School groups are 17.80%. Other small groups combined equal 22.18%.
- Generally, summer and spring was reported as the busiest season, with winter and fall being the slowest.
- The top feeder markets include: Dallas, Tyler, Longview, Bossier and Marshall.
- Most of the attractions and festivals/events do not charge an admission fee.
- Staffing ranges varied widely, as might be expected with such a diverse population of attractions and festivals/events. However, only two organizations are staffed solely by volunteers. Most attractions reported having 1-4 full-time staff as well as a small number of part-time staff.
- Budgets also ranged widely, again as might be expected. Respondents reported the following rank order of income sources: 1) Admission 2) City/Parish/State Funding 3) Gift Shop 4) Fundraising 5) Rentals 6) Grants.
- SBCTB services were also rank ordered in terms of importance, with the most important being: 1) Free visitor guide and website listings 2) Free brochure distribution.

2011 Attraction Manager Survey

Year Attraction Opened to the Public

It is important to understand the age of local attractions as well as their relevance and appeal to the current traveling public. Of those that responded to the survey the age of their facilities ranged from four (4) to more than seventy (70) years or older. It is important to note that product life cycle issues must be monitored. For instance, visitors love history, but only when it is presented in an engaging, interactive and up-to-date technological manner. Falling visitation is a reliable method of monitoring satisfaction with existing facilities and interpretation.

The majority of respondents in this study indicated their site was opened within the past ten years, while some were more historic in nature and thus opened much earlier. Overall, the majority can be considered modern. Older sites may want to consider reviewing exhibits and interpretation to determine which can be updated to more engaging formats.

Date Opened	Number of Attractions
Prior to 1949	1
1950 – 1969	2
1970 – 1979	4
1980 - 1989	2
1990 - 1999	5
2000 - 2009	11
Unknown	2

2011 Attraction Manager Survey

Growth and Decline in Annual Attendance

RTM requested attendance figures from the Shreveport-Bossier area attractions. Twenty-two attraction respondents provided at least three years of attendance statistics.

While the total attendance statistics varied considerably, the trend line from year to year has remained strong with only 18% of all respondents reporting a decline in attendance. That is good news as many destinations have reported a much higher decline in attraction attendance. It is important to note that tourism visitation to Shreveport has increased even during the past few troubling economic years, and this is likely one of the reasons that visitation has remained this strong for Shreveport-Bossier attractions.

Other than the relatively steady visitation patterns, RTM detected the following:

- Shopping areas definitely had higher attendance than any attraction, as might be expected.
- The majority of events reported a 20,000-30,000 attendance range
- Museums varied the most in attendance, with visitation ranging as follows:
 - (1) Under 1,000 visitors annually
 - o (8) 1,000 5,000
 - (3) 5,000 − 12,000
 - o (0) 12,001 19,999
 - o (4) 20,000 30,000
 - o (2) Over 50,000
 - (1) Over 160,000

Overall Visitor/Guest Mix and Rank Order of Visitor Segments

RTM asked managers at local attractions to make their best estimate of the percentage that each of the following nine (9) visitor segments had for their total 2010 visitation. Below is the form RTM provided to these respondents as well as the total of their responses.

ATTRACTION SURVEY	2010
Individual Visitors (regular daily admissions)	
Local/regional residents	43.60%
Out of town visitors	16.92%
Groups:	
Group Tour/ motorcoach	3.98%
School/education groups	17.80%
Wedding/reunions/family events	5.46%
Social Clubs	3.40%
Corporate events & meetings	1.40%
Military	3.46%
Other: other (no category)	4.48%
TOTAL (percentages must total 100%)	100%
BTM 2011 Attraction Survey (2010 data)	

RTM 2011 Attraction Survey (2010 data)

The responses we see here are typical of most destinations and show that the majority of attraction visitors are local/regional residents; the next highest percentage tends to be school/educational groups, followed by out-of-town visitors, and then the rental and small group segments.

Local/regional residents	43.60%
Out of town visitors	16.92%
School/education groups	17.80%
Other	22.18%

Thus, we see that the SBCTB can anticipate impacting approximately one-fifth of the visitation for attractions (the out-of-town visitors), while the attractions themselves must investigate how to increase the majority of their business through their local and regional efforts, as well as their direct sales to groups and rentals.

Busiest and Slowest Time Periods

RTM asked the attractions to report their busiest and slowest months and to rank the four seasons in terms of visitation and attendance to gain insight into the busy and slow times of year.

Twenty- one (21) respondents provided answers for both busiest and slowest months. Generally, summer and spring was reported as the busiest season, with winter and fall being the slowest. Individual responses are indicated below:

Month	Busiest	Slowest
January	1	9
February	1	2
March	2	~
April	2	~
Мау	4	1
June	6	1
July	2	~
August	2	3
September	2	2
October	5	1
November	2	1
December	1	2

Length of Time Visitors Spend at Attractions

RTM asked attractions to estimate the amount of time typical visitors spend at their attraction. Ten (10) respondents reported visitors spent one to two hours, eight (8) reported 30-60 minutes and nine (9) reported "other". Of the nine that reported "other" the majority were festivals/events.

Top Point of Origin and Feeder Markets

Attractions were asked to report what they considered to be their top feeder markets. The following is the rank order of points of origin reported:

- Dallas
- Tyler
- Longview
- Bossier
- Marshall

This is very helpful information for museums/attractions and festivals/events to track as this can help everyone better target future marketing efforts.

It is important to realize that even museums/attractions with limited budgets and staff can also accomplish this point-of-origin tracking easily. RTM has frequently seen museums and attractions learn this data by having a simple wall map and push pins and asking visitors to mark where they live. When the map is taken down, the pattern of pin holes will reveal the top rank order of points of origin for visitors. The map should be changed annually, or even monthly or seasonally to allow for analysis.

Attraction Admission Fees

Most of the respondents do not charge an admission fee. For those that do charge an admission fee, RTM feels the fees reported are reasonable for the type of attraction/facility.

The American consumer is accustom to paying admission, with movies now over \$7 per ticket and many amusements parks charging in excess of \$50. Several national research studies have shown free attractions or museums are perceived as being of poor quality by the potential visitor and, thus, not worth the visit. An admission fee implies that the experience must be "worth it."

2011 Attraction Manager Survey

Staff and Budget

RTM asked Shreveport-Bossier attractions to report staff size and the amount of money allocated annually to purchase advertising. Respondents reported as follows:

- **Staff:** Attractions reported a wide range from zero to thirty-five staff members. Two organizations are staffed solely by volunteers. The majority reported having one to four full-time staff positions, and most reporting a smaller number of part-time staff. A few had six to ten staff positions, and two had over thirty. All but ten attractions utilized volunteers to enhance their staff.
- **Budget**: A total of ten (10) attractions reported budget and advertising information. Budgets ranged from \$1,000 to \$4,000,000. However, six of the ten respondents had budgets less than \$50,000.
- Advertising Budgets: Marketing budgets for museums and general attractions ranged from a low of \$150 to a high of \$50,000, with the significant majority falling into the \$1,000-\$3,000 range. Events reported larger marketing budgets than traditional museums and attractions.

• Earned Income:

Of the twenty-seven (27) total respondents to this study, approximately half or fifteen (15) reported an earned income amount in at least one category. And while the annual income ranges varied considerably, there were some patterns that emerged in the overall funding analysis. The income categories are indicated below in relative rank order.

- Admission: This was the largest category of income reported by festivals/events. Conversely it was not the largest reported by the majority of museums/attractions.
- City/Parish/State Government: Eight (8) of the fifteen (15) respondents reported receiving government income. Only two (2) of the museums/attractions respondents did not report this as their largest source of income.
- *Gift Shop:* Only five (5) of the fifteen (15) respondents reported earned income from a gift shop. However, for those that did, this was one of the largest income categories.
- Fundraising: This income category was more consistently reported than any other, indicating that both festivals/events and museums/attractions actively engage in fundraising. However, only a few of the respondents reported it as one of their highest sources of income.
- *Rentals:* Rental income plays a significant revenue role for both festivals/events and museums/attractions in Shreveport-Bossier.
- Grants: Ten (10) of the fifteen (15) respondents indicated earned income from grant funding. However, this was consistently one of the lowest categories of income reported.

2011 Attraction Manager Survey

Shreveport-Bossier Convention and Tourist Bureau Services

Respondents were asked to rate various programs and serves SBCTB provides to its local museums, attractions and festivals/events by their importance on a scale of 1-5 where 1 equals low and 5 equals high. The following indicates the rating of importance of these services provide by SBCTB as well as the rank order identified by these respondents.

Rating	Rank Order of Services Provided by SBCTB
1=low / 5=high	
4.70	1) Free visitor guide & website listing
4.67	2) Free brochure distribution
4.14	3) Ranked the same:
	Free digital billboards
	News release distribution
	Co-op brochure design & printing
4.00	4) Co-op advertising
3.74	5) Social media assistance, training & implementation
3.48	6) Maps
3.13	7) Ranked the same:
	Basic website design & support
	WOW customer service training
2.89	8) Seasonal promotional
2.78	9) Weekend tourism updates
1.93	10) Sales training
1.88	11) Daily occupancy report
1.47	12) Quarterly sales mission