



**Broward County Board of County Commissioners  
Port Everglades Department  
September 2016  
Revenue and Activity Reports (unaudited)**



**Prepared by the Finance Division**

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**PORT EVERGLADES DEPARTMENT  
FINANCE DIVISION**

**Date:** December 16, 2016

**To:** Steven Cernak, Chief Executive & Port Director  
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**From:** Leah Brasso, Director of Finance 

**Subject:** September 2016 Revenue Variance Summary (Unaudited)

This report includes the Revenue Report Dashboard and Revenue Reports by Revenue Center, as well as detail reports for Petroleum, Container, Cruise, Bulk & Break Bulk, Real Estate, and Other Revenue Centers.

Operating revenues through September totaled \$163,096,496 which represents a year-over-year increase of \$9,659,341, or 6%. After consultation with Port management, a summary of noteworthy variances over 5% is as follows:

**Cruise** – Cruise revenue through September increased by a total of \$3,007,950, or 6%. This was primarily due to increased passenger count and revenue generated from Royal Caribbean/Celebrity cruise lines of 141,436 and \$4,576,436 respectively. Royal Caribbean's *Allure of the Seas* generated a year-over-year increase in passenger count and revenue of 242,873 and \$3,920,473. This vessel sailed from November 2015 through September 2016, compared to the prior fiscal year when it did not sail beyond April 2015. *Costa Deliziosa*, which commenced sailing in December 2015, generated additional revenue of \$636,169. These positive variances were partially offset by decreased passenger count and revenue from Princess Cruise lines of 123,417 and \$1,564,756 respectively.

**Petroleum** – Petroleum revenue through September increased year-over-year by a total of \$2,119,214, or 6%. This was due to a volume increase in petroleum barrels of 4,212,302, or 4%. The products with the largest increase in barrel count were gasoline at 2,404,913, jet fuel at 1,288,529, and diesel fuel at 823,191.

**Containerized Cargo** – Containerized cargo revenues through September increased by a total of \$2,356,522, or 7%. This was primarily due to Crowley, FIT, King Ocean and MSC exceeding their contractually guaranteed minimum container ship moves. These four terminal operators generated a year-over-year increase in excess box charge revenue of \$1,558,405. Additionally, minimum guaranteed revenue included \$500,000 for termination payment for the Chiquita Marine Terminal Lease and Operating Agreement.

**Real Estate** – Real Estate revenue through September increased year-over-year by a total of \$1,028,329, or 7%. The variance is due to a combination of factors the most significant of which were the expansion and/or renewal of the King Ocean, FIT and Crowley leases which resulted in land rent increases in FY16. In addition, several tenants expanded their leaseholds at the Port including Carvallo International, Beyond Logistics, Southeastern International, and Penn Tank Lines. Rent increases for other tenants also contributed to the overall year-over-year increase in real estate revenues.

**Bulk** – Bulk revenue through September increased year-over-year by a total of \$591,374, or 21%. This increase was primarily due to an aggregate cargo (bauxite, sand and coal) which had an increase of 260,145 tons.

**Northport Garage** – Northport revenue through September increased year-over-year by a total of \$458,840, or 16%. This increase was primarily due to increased cruise activity at Terminals 2 and 4. For the months of May through September 2015, cruise parking revenue was generated only from the Balearia passengers at Terminal 1 and there was no cruise activity at Terminals 2 and 4. In the summer of 2016, Carnival Conquest moved to Terminal 4, resulting in increased parking revenue at the Northport garage. Additionally, Carnival Conquest changed its operation to shorter cruises (4 day/5day) beginning September 2015. Shorter cruises historically generate increased parking revenue.

**BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS**  
**PORT EVERGLADES DEPARTMENT**  
**REVENUE REPORT DASHBOARD**  
**Month Ended September 2016**

FISCAL PERIOD	MONTH	YEAR TO DATE		
	September-16	September-16	September-15	Actual vs. Actual % Change
<b>TOTAL OPERATING REVENUE</b>	<b>\$ 10,667,483</b>	<b>\$ 163,096,496</b>	<b>\$ 153,437,155</b>	<b>6%</b>
Cruise	\$ 1,611,143	\$ 55,322,611	\$ 52,314,661	6%
Containerized Cargo	\$ 3,999,425	\$ 37,203,322	\$ 34,846,800	7%
Petroleum	\$ 2,532,938	\$ 34,868,376	\$ 32,749,162	6%
Real Estate	\$ 1,686,825	\$ 16,514,273	\$ 15,485,944	7%
Midport Garage	\$ 170,670	\$ 5,780,517	\$ 5,868,651	(-2%)
Northport Garage	\$ 124,209	\$ 3,355,406	\$ 2,896,566	16%
Break Bulk	\$ 179,484	\$ 3,804,004	\$ 3,671,874	4%
Bulk	\$ 160,740	\$ 3,418,513	\$ 2,827,139	21%
Lay-In (Includes Navy)	\$ 99,725	\$ 1,068,678	\$ 1,174,480	(-9%)
Finance	\$ 26,244	\$ 352,352	\$ 284,657	24%
Foreign Trade Zone	\$ 57,883	\$ 788,118	\$ 692,497	14%
Rail Revenues (Ethanol - FEC/Motiva)	\$ -	\$ 416,716	\$ 386,577	8%
Public Safety Services	\$ 18,197	\$ 203,610	\$ 238,147	(-15%)
<b>TOTAL SHIP CALLS</b>	<b>274</b>	<b>3,959</b>	<b>3,768</b>	<b>5%</b>
Cruise Ships - Multi Day	12	589	600	(-2%)
Cruise Ships - Daily	23	287	289	(-1%)
Container Ships	164	1,887	1,680	12%
Cargo Ships	10	222	218	2%
Petroleum Vessels - Barges	17	215	241	(-11%)
Petroleum Vessels - Tankers	26	378	340	11%
Other (Other Tugs, Bunkers, Repairs, Navy)	22	381	400	(-5%)
<b>TOTAL CRUISE PASSENGERS</b>	<b>131,476</b>	<b>3,826,415</b>	<b>3,773,386</b>	<b>1%</b>
Cruise Ships - Multi Day	121,604	3,680,549	3,622,229	2%
Cruise Ships - Daily	9,872	145,866	151,157	(-4%)
<b>TOTAL CONTAINERIZED CARGO (tons) *</b>	<b>600,595</b>	<b>6,692,690</b>	<b>6,693,446</b>	<b>(-0%)</b>
<b>TOTAL BULK &amp; BREAK BULK (tons) *</b>	<b>74,719</b>	<b>1,765,540</b>	<b>1,564,952</b>	<b>13%</b>
<b>TOTAL TEUs</b>	<b>90,641</b>	<b>1,037,226</b>	<b>1,060,507</b>	<b>(-2%)</b>
TEUs Empty-Inbound	17,732	187,650	210,425	(-11%)
TEUs Empty-Outbound	7,359	110,250	100,206	10%
<b>Total TEUs Empty</b>	<b>25,091</b>	<b>297,900</b>	<b>310,631</b>	<b>(-4%)</b>
TEUs Loaded-Inbound	26,899	328,996	322,526	2%
TEUs Loaded-Outbound	38,651	410,330	427,350	(-4%)
<b>Total TEUs Loaded</b>	<b>65,550</b>	<b>739,326</b>	<b>749,876</b>	<b>(-1%)</b>
ICTF - Domestic Cargo Billable Revenue	\$ 18,351	\$ 177,251	\$ 167,773	6%
ICTF - Domestic Cargo (Billable)	4,078	39,389	39,555	(-0%)
ICTF - International/Railroad Cargo (Non-Billable)	4,894	48,271	56,862	(-15%)
<b>TOTAL PETROLEUM (Barrels)</b>	<b>8,880,452</b>	<b>121,068,561</b>	<b>116,856,258</b>	<b>4%</b>
Petroleum - (Waterborne Barrels)	8,499,872	114,750,795	111,308,509	3%
Petroleum - (Truck & Rail Barrels)	380,580	6,317,766	5,547,749	14%
Petroleum - Percentage Domestic	95	80%	70%	14%
<b>Accounts Receivable - Percentage Current</b>	<b>98.4%</b>	<b>98.4%</b>	<b>98.7%</b>	<b>(-0%)</b>

\*Tonnage is measured in 2,000-pound short tons.

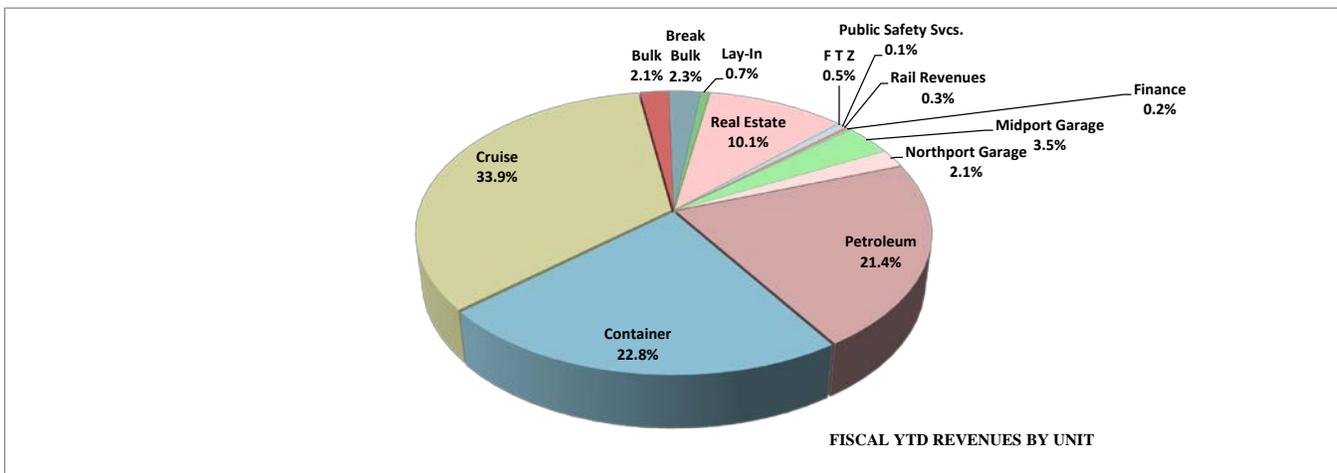
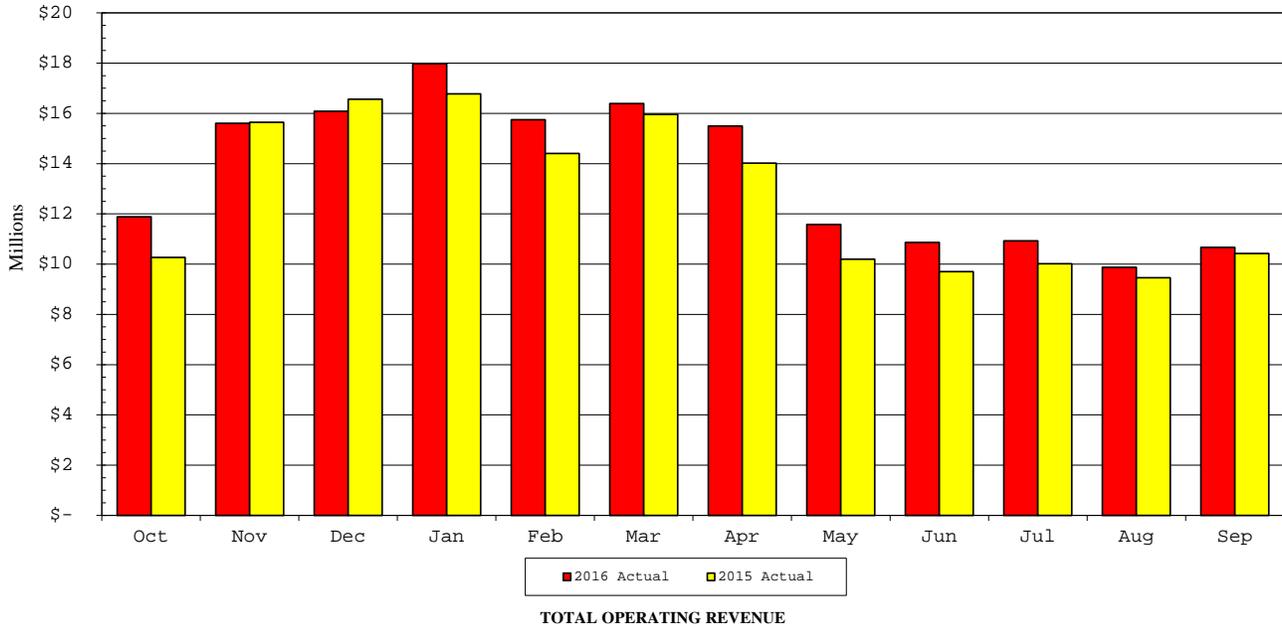
# **Revenue Reports By Revenue Center**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

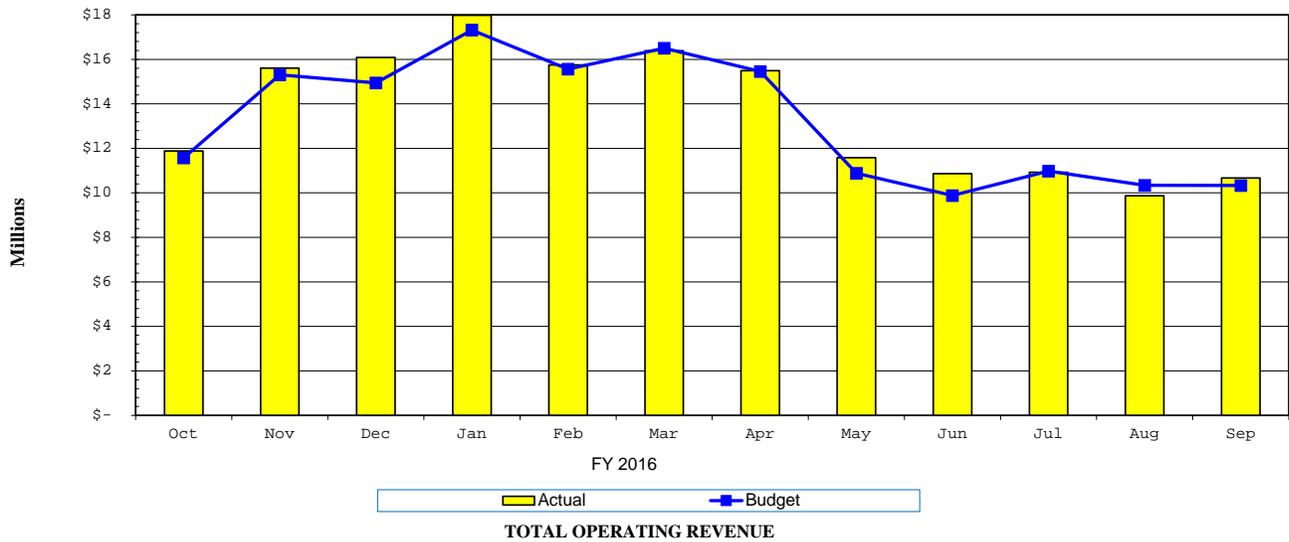
### SEPTEMBER 2016

FISCAL MONTH				F Y T D				
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>		<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	<u>% Inc/(Dcr)</u>	
\$2,532,938	\$2,448,282	\$84,656	75104000	Petroleum	\$34,868,376	\$32,749,162	\$2,119,214	6%
3,999,425	3,080,635	918,790	75204030	Container	37,203,322	34,846,800	2,356,522	7%
1,611,143	2,564,435	(953,292)	75202020	Cruise	55,322,611	52,314,661	3,007,950	6%
160,740	242,674	(81,934)	75204040	Bulk	3,418,513	2,827,139	591,374	21%
179,484	393,241	(213,757)	75204050	Break Bulk	3,804,004	3,671,874	132,130	4%
99,725	108,349	(8,624)	75506020	Lay-In	1,068,678	1,174,480	(105,802)	(-9%)
1,686,825	1,255,481	431,344	75303030	Real Estate	16,514,273	15,485,944	1,028,329	7%
57,883	57,026	857	75307000	F T Z	788,118	692,497	95,621	14%
18,197	16,018	2,179	75103000	Public Safety Svcs.	203,610	238,147	(34,537)	(-15%)
0	0	0	75308000	Rail Revenues	416,716	386,577	30,139	8%
26,244	14,563	11,681	75401010	Finance	352,352	284,657	67,695	24%
170,670	186,312	(15,642)	75306015	Midport Garage	5,780,517	5,868,651	(88,134)	(-2%)
<u>124,209</u>	<u>57,722</u>	<u>66,487</u>	75306030	Northport Garage	<u>3,355,406</u>	<u>2,896,566</u>	<u>458,840</u>	<u>16%</u>
<b><u>\$10,667,483</u></b>	<b><u>\$10,424,738</u></b>	<b><u>\$242,745</u></b>	<b>TOTAL OPERATING REVENUE</b>		<b><u>\$163,096,496</u></b>	<b><u>\$153,437,155</u></b>	<b><u>\$9,659,341</u></b>	<b><u>6%</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
SEPTEMBER 2016**

FISCAL MONTH				FYTD				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>% Inc/(Dcr)</u>	
\$2,532,938	\$2,689,300	(\$156,362)	75104000	Petroleum	\$34,868,376	\$32,268,300	\$2,600,076	8%
3,999,425	2,792,610	1,206,815	75204030	Container	37,203,322	34,901,510	2,301,812	7%
1,611,143	2,416,676	(805,533)	75202020	Cruise	55,322,611	57,651,900	(2,329,289)	(-4%)
160,740	278,100	(117,360)	75204040	Bulk	3,418,513	3,340,500	78,013	2%
179,484	281,500	(102,016)	75204050	Break Bulk	3,804,004	3,369,200	434,804	13%
99,725	96,930	2,795	75506020	Lay-In	1,068,678	1,163,600	(94,922)	(-8%)
1,686,825	1,390,040	296,785	75303030	Real Estate	16,514,273	16,463,320	50,953	0%
57,883	55,100	2,783	75307000	F T Z	788,118	820,700	(32,582)	(-4%)
18,197	14,000	4,197	75103000	Public Safety Svcs.	203,610	168,000	35,610	21%
0	0	0	75308000	Rail Revenues	416,716	399,440	17,276	4%
26,244	12,500	13,744	75401010	Finance	352,352	150,000	202,352	135%
170,670	212,200	(41,530)	75306015	Midport Garage	5,780,517	5,556,500	224,017	4%
<u>124,209</u>	<u>96,300</u>	<u>27,909</u>	75306030	Northport Garage	<u>3,355,406</u>	<u>2,826,300</u>	<u>529,106</u>	<u>19%</u>
<b><u>\$10,667,483</u></b>	<b><u>\$10,335,256</u></b>	<b><u>\$332,227</u></b>	<b>TOTAL OPERATING REVENUE</b>		<b><u>\$163,096,496</u></b>	<b><u>\$159,079,270</u></b>	<b><u>\$4,017,226</u></b>	<b><u>3%</u></b>



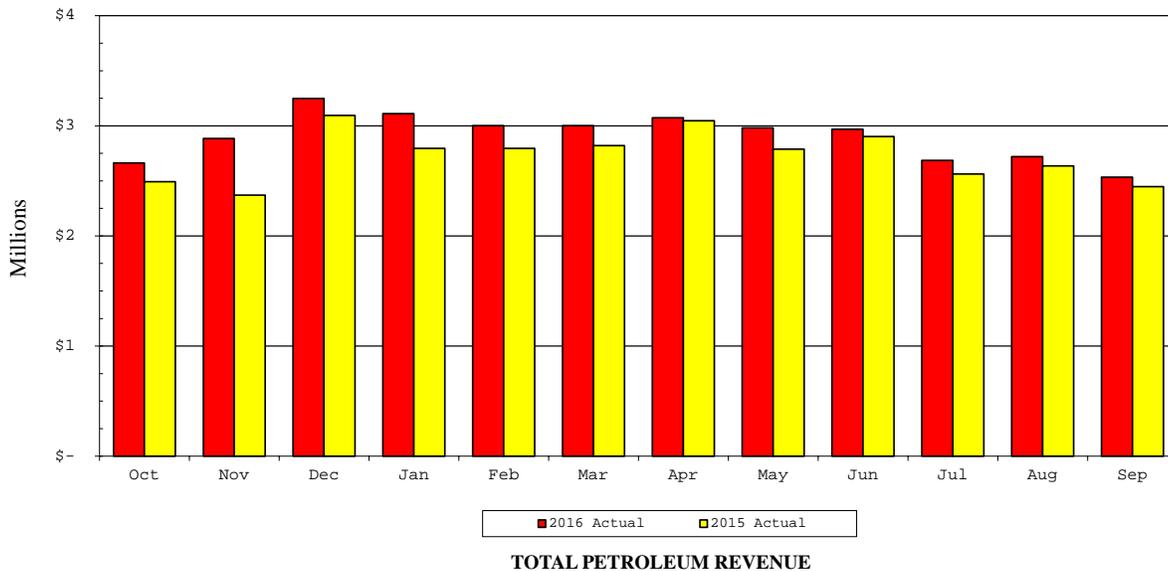
# **Petroleum Revenue Reports**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

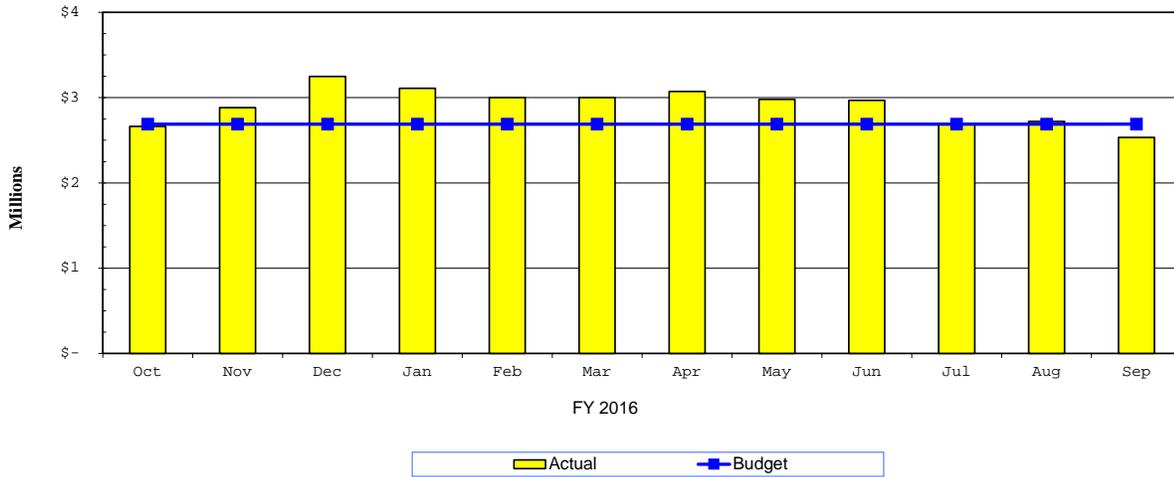
SEPTEMBER 2016

FISCAL MONTH			F Y T D				
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>		<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	
75104000 Petroleum							
\$1,402,479	\$1,373,310	\$29,169	437005	Wharfage-Cargo	\$18,932,956	\$17,828,389	\$1,104,567
218,041	213,369	4,672	425535	Fire Rescue-Port Evrglds	2,930,637	2,747,364	183,273
75,081	71,840	3,241	460050	Security Fees	1,029,098	993,618	35,480
110,293	126,873	(16,580)	437050	Truck-Rail Petroleum Charges	1,830,889	1,578,778	252,111
526,536	456,389	70,147	437060	Dockage Charges	7,360,402	6,881,548	478,854
22,916	24,680	(1,764)	437065	Harbormaster Fees	310,977	303,112	7,865
55,698	51,215	4,483	437070	Linesmen Fees	785,854	702,155	83,699
28,908	30,017	(1,109)	437075	Tug Fees	420,777	459,279	(38,502)
375	8,026	(7,651)	465305	Finance Charges & Penalties	11,507	34,336	(22,829)
3,806	3,324	482	437115	Potable Water Sales	43,566	53,048	(9,482)
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
<u>88,805</u>	<u>89,239</u>	<u>(434)</u>	405710	Special Assessments	<u>1,211,713</u>	<u>1,167,535</u>	<u>44,178</u>
<b><u>\$2,532,938</u></b>	<b><u>\$2,448,282</u></b>	<b><u>\$84,656</u></b>	<b>Total Petroleum Revenue</b>		<b><u>\$34,868,376</u></b>	<b><u>\$32,749,162</u></b>	<b><u>\$2,119,214</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
SEPTEMBER 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75104000 Petroleum							
\$1,402,479	\$1,483,100	(\$80,621)	437005	Wharfage-Cargo	\$18,932,956	\$17,797,200	\$1,135,756
218,041	234,500	(16,459)	425535	Fire Rescue-Port Evrglds	2,930,637	2,810,700	119,937
75,081	78,500	(3,419)	460050	Security Fees	1,029,098	942,000	87,098
110,293	124,400	(14,107)	437050	Truck-Rail Petroleum Charges	1,830,889	1,490,600	340,289
526,536	566,800	(40,264)	437060	Dockage Charges	7,360,402	6,800,500	559,902
22,916	23,900	(984)	437065	Harbormaster Fees	310,977	286,800	24,177
55,698	50,100	5,598	437070	Linesmen Fees	785,854	605,600	180,254
28,908	34,400	(5,492)	437075	Tug Fees	420,777	412,800	7,977
375	0	375	465305	Finance Charges & Penalties	11,507	0	11,507
3,806	3,700	106	437115	Potable Water Sales	43,566	43,300	266
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
88,805	89,900	(1,095)	405710	Special Assessments	1,211,713	1,078,800	132,913
<b><u>\$2,532,938</u></b>	<b><u>\$2,689,300</u></b>	<b><u>(\$156,362)</u></b>	<b>Total Petroleum Revenue</b>		<b><u>\$34,868,376</u></b>	<b><u>\$32,268,300</u></b>	<b><u>\$2,600,076</u></b>



**TOTAL PETROLEUM REVENUE**

**PORT EVERGLADES**  
**Petroleum Throughput - Operator Report**  
**FYTD Summary**  
**Fiscal Year 2016**

TERMINAL	Barrels of Petroleum												Total Bbls	Total Bbls
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	FYTD 2016	FYTD 2015
BP Productts North America Inc.	213,270	176,493	292,345	-	-	-	-	-	-	-	-	-	682,108	3,143,119
Chevron USA	919,253	1,167,532	754,904	1,060,631	1,061,891	1,221,542	1,113,324	979,289	1,160,564	945,346	1,019,027	931,699	12,335,001	12,192,349
Citgo/Champlin	47,069	17,879	55,002	37,004	53,082	54,729	31,200	33,185	43,120	14,089	22,995	33,779	443,133	1,028,342
Citgo Petroleum Corp	774,657	824,804	794,054	912,036	822,953	713,420	856,595	836,920	855,791	552,211	862,410	867,235	9,673,086	10,277,185
FPL	-	-	-	-	-	-	-	80,364	-	-	-	-	80,364	155,144
High Sierra Terminaling	-	108,467	-	-	19,922	48,038	-	-	20,263	31,621	-	-	228,311	124,843
Kinder Morgan Liquid Terminal					103,089	57,239	166,905	110,062	115,160	116,186	263,959	194,433	1,127,033	-
Buckeye (MABU)	309,355	383,582	574,140	344,212	350,514	262,910	384,882	453,374	437,777	356,275	390,526	309,919	4,557,466	4,267,596
Marathon Oil Co Eisenhower (MARO)	974,494	802,323	1,033,723	891,900	832,509	844,649	1,126,102	854,129	750,133	970,180	965,122	772,923	10,818,188	10,642,300
Marathon Oil Co Spangler (Mant)	831,108	743,037	819,064	735,065	720,539	709,268	840,593	722,645	917,190	679,646	766,362	658,513	9,143,028	10,050,444
Mobil Oil Corp	457,151	1,008,614	846,442	973,222	867,944	895,970	876,281	857,533	1,052,825	1,130,758	878,885	999,017	10,844,641	10,742,127
Motiva Terminal East(GATX)	131,709	88,869	120,168	151,339	137,698	144,347	236,724	321,122	333,423	504,021	138,261	347,415	2,655,096	3,831,002
Motiva Enterprises South(STAR)	1,355,492	1,204,929	1,855,253	1,810,855	1,308,779	1,653,799	1,539,693	1,536,941	1,327,976	1,200,252	1,242,501	1,249,399	17,285,869	16,966,641
Valero Marketing & Supply Co.	1,579,662	1,406,385	1,818,082	1,461,154	1,775,712	1,423,599	1,314,739	1,595,651	1,342,620	1,231,330	1,106,253	935,375	16,990,563	18,782,661
Targa Midstream Svcs	20,760	-	-	35,482	-	21,674	-	44,726	21,747	21,609	28,530	28,058	222,585	175,668
Transmontaigne Products (N)	1,269,843	1,810,406	2,031,740	1,856,834	1,746,562	1,831,822	1,947,358	1,485,332	1,763,534	1,347,125	1,443,180	1,345,819	19,879,554	11,857,729
Transmontaigne Product Svc	365,614	221,493	341,199	405,597	486,542	389,955	284,335	382,860	322,695	351,250	344,128	206,867	4,102,535	2,619,107
<b>Port Wide Total Barrels</b>	<b>9,249,438</b>	<b>9,964,814</b>	<b>11,336,116</b>	<b>10,675,329</b>	<b>10,287,735</b>	<b>10,272,959</b>	<b>10,718,731</b>	<b>10,294,132</b>	<b>10,464,817</b>	<b>9,451,899</b>	<b>9,472,140</b>	<b>8,880,452</b>	<b>121,068,561</b>	<b>116,856,257</b>

**PORT EVERGLADES**  
**Petroleum Throughput - Product Report**  
**FYTD Summary**  
**Fiscal Year 2016**

PRODUCT	Barrels of Petroleum												Total Bbls	Total Bbls
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	FYTD 2016	FYTD 2015
Asphalt	26,302	108,467	118,055	-	19,922	48,038	58,603	11,136	53,268	31,621	20,273	-	495,686	359,145
Aviation Gasoline	-	35,523	11,870	17,962	16,039	25,655	18,705	16,684	12,491	11,605	30,102		196,635	218,328
Crude Oil Loaded	-	132,079	70,288	-	-	113,475	-		133,632	-	-	124,871	574,345	715,630
Diesel Fuel	1,383,271	1,121,776	1,239,194	1,381,875	1,330,487	1,419,036	1,471,351	1,682,501	1,057,487	1,162,313	1,253,437	987,850	15,490,578	14,667,386
Ethanol	-	-	-	-	-	-	-	20,394	214,443	338,348	-	193,492	766,676	1,164,114
Fuel Oil	38,974	464,863	329,692	376,793	313,976	337,636	-	120,242	275,191	-	154,925	64,795	2,477,087	3,174,476
Gasoline	4,675,189	4,934,646	5,851,584	5,378,312	5,041,797	5,119,328	5,655,830	5,181,941	5,497,126	5,041,859	5,221,751	5,034,300	62,633,661	60,228,748
Jet Fuel	2,498,046	2,768,711	3,068,775	2,786,527	3,018,701	2,621,248	2,812,743	2,689,131	2,769,806	2,496,911	2,296,438	2,066,506	31,893,543	30,605,013
Propane	20,760	-	-	35,482	-	21,674	-	44,726	21,747	21,609	28,530	28,058	222,585	175,668
Truck & Rail WHF-Ethanol	606,896	398,749	646,656	698,379	546,814	564,208	697,427	526,534	427,161	346,646	463,225	376,089	6,298,784	5,547,749
Truck & Rail WHF-Bio Diesel	-	-	-	-	-	2,661	4,072	844	2,467	987	3,459	4,491	18,982	-
<b>Grand Total</b>	<b>9,249,438</b>	<b>9,964,814</b>	<b>11,336,116</b>	<b>10,675,329</b>	<b>10,287,735</b>	<b>10,272,959</b>	<b>10,718,731</b>	<b>10,294,132</b>	<b>10,464,817</b>	<b>9,451,899</b>	<b>9,472,140</b>	<b>8,880,452</b>	<b>121,068,561</b>	<b>116,856,259</b>

**Petroleum Throughput - Domestic vs. Foreign  
FYTD September 2016**

<b>Commodity Code</b>	<b>Commodity Name</b>	<b>Domestic Barrels</b>	<b>Domestic %</b>	<b>Foreign Barrels</b>	<b>Foreign %</b>	<b>Total Barrels</b>
PE00	WHARFAGE ASPHALT	99,359	20%	396,328	80%	495,686
PE01	WHARFAGE AVGAS	196,635	100%	-	0%	196,635
PE02	WHARFAGE DIESEL	14,842,621	96%	647,956	4%	15,490,578
PE03	WHARFAGE FUEL OIL	38,974	2%	2,438,113	98%	2,477,087
PE04	WHARFAGE GASOLINE	58,532,987	93%	4,100,674	7%	62,633,661
PE05	WHARFAGE JET FUEL	15,877,343	50%	16,016,200	50%	31,893,543
PE09	WHARFAGE PROPANE	180,151	81%	42,434	19%	222,585
PE13	WHARFAGE CRUDE OIL (LOADED)	574,345	100%	-	0%	574,345
PE14	WHARFAGE ETHANOL	682,787	89%	83,889	11%	766,676
PTR1	TRUCK & RAIL - ETHANOL	6,298,784	100%	-	0%	6,298,784
PTR2	TRUCK & RAIL - BIO- DIESEL	18,982	100%	-	0%	18,982
<b>TOTALS</b>		<b>97,342,968</b>	<b>80%</b>	<b>23,725,593</b>	<b>20%</b>	<b>121,068,561</b>

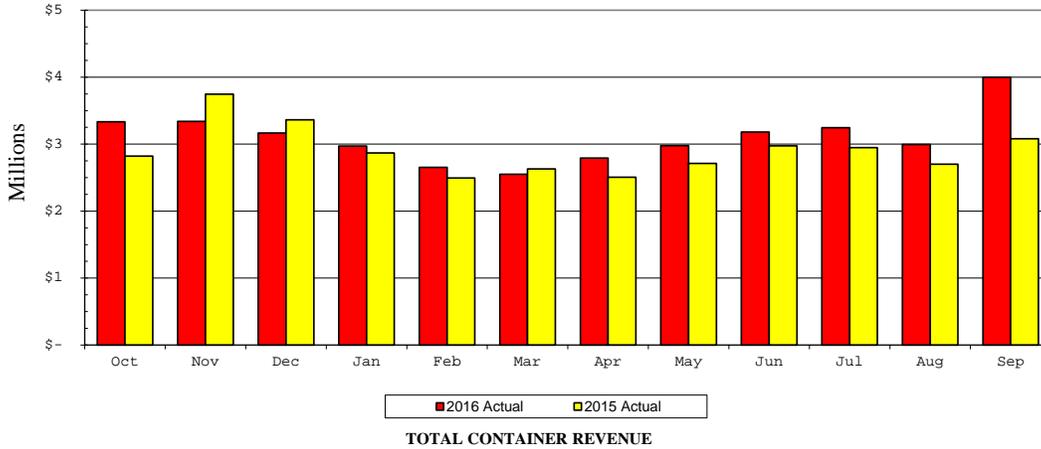
# **Container Revenue Reports**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

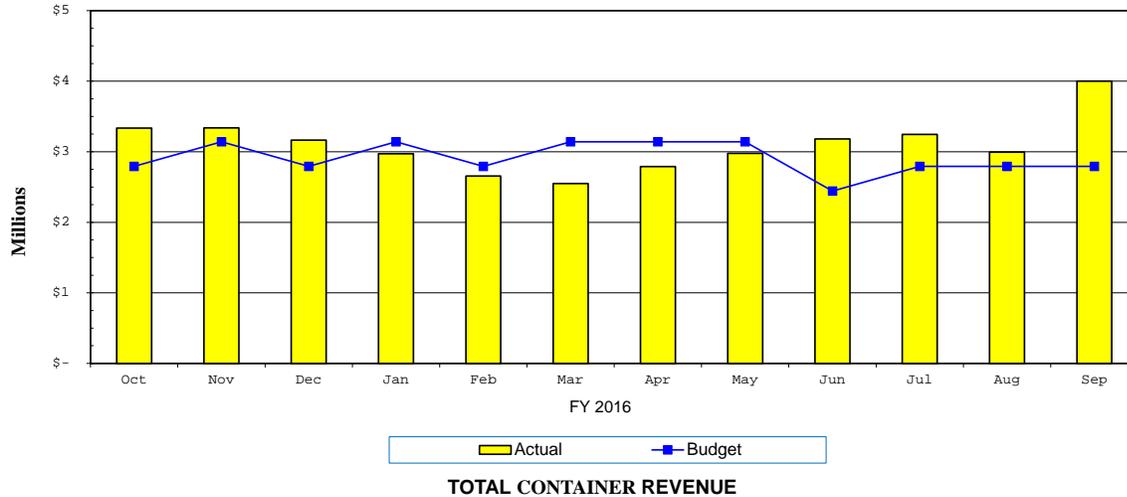
SEPTEMBER 2016

FISCAL MONTH			F Y T D			
2016 Actual	2015 Actual	Variance	2016 Actual	2015 Actual	Variance	
75204030 Container						
\$117,341	\$523,271	(\$405,930)	437005 Wharfage-Cargo	\$2,400,538	\$2,730,514 (\$329,976)	
15,742	17,795	(2,053)	437010 Wharfage-Container Box	310,009	286,315 23,694	
(310)	(457)	147	437025 Wharfage Discounts	(2,704)	(3,140) 436	
1,655,236	1,470,631	184,605	437030 Minimum Guarantee Pymts	17,232,477	17,515,581 (283,104)	
1,444,602	417,308	1,027,294	437035 Terminal Operator Box Rev	7,189,182	5,630,777 1,558,405	
231,618	202,501	29,117	460050 Security Fees	2,644,201	2,615,014 29,187	
50,869	30,299	20,570	437060 Dockage Charges	983,631	799,657 183,974	
12,722	10,833	1,889	437065 Harbormaster Fees	167,086	131,560 35,526	
196,871	163,756	33,115	437070 Linesmen Fees	2,264,859	1,948,736 316,123	
32,679	25,969	6,710	437075 Tug Fees	421,113	349,870 71,243	
0	0	0	437080 Storage Fees	0	0 0	
123,201	87,297	35,904	437085 Grid Rental	1,303,585	1,057,438 246,147	
122,007	149,038	(27,031)	437095 Container Crane Rental	2,263,409	1,733,959 529,450	
0	0	0	437100 Container Cranes-Heavy Lift	0	0 0	
(16,256)	(18,713)	2,457	437105 Volume Discounts	(238,961)	(176,394) (62,567)	
1,000	(6,895)	7,895	465305 Finance Charges & Penalties	8,350	29,816 (21,466)	
11,881	8,002	3,879	437115 Potable Water Sales	112,982	105,014 7,968	
0	0	0	430520 Sewer Commercial	0	0 0	
0	0	0	437120 Refrigerated Containr Electric	143,343	79,222 64,121	
0	0	0	460060 Electricity Reimbursements	0	23 (23)	
222	0	222	460065 Labor Reimbursements	222	338 (116)	
0	0	0	473005 Marketing and Advertising Svcs	0	12,500 (12,500)	
0	0	0	C4544 Other Vessel, Cargo And Passen	0	0 0	
<b>\$3,999,425</b>	<b>\$3,080,635</b>	<b>\$918,790</b>	<b>Total Container Revenue</b>	<b>\$37,203,322</b>	<b>\$34,846,800</b>	<b>\$2,356,522</b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
SEPTEMBER 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75204030 Container							
\$117,341	\$328,942	(\$211,601)	437005	Wharfage-Cargo	\$2,400,538	\$4,114,442	(\$1,713,904)
15,742	35,440	(19,698)	437010	Wharfage-Container Box	310,009	443,440	(133,431)
(310)	(472)	162	437025	Wharfage Discounts	(2,704)	(3,772)	1,068
1,655,236	1,417,620	237,616	437030	Minimum Guarantee Pymts	17,232,477	17,720,020	(487,543)
1,444,602	226,450	1,218,152	437035	Terminal Operator Box Rev	7,189,182	2,827,850	4,361,332
231,618	213,470	18,148	460050	Security Fees	2,644,201	2,665,570	(21,369)
50,869	118,580	(67,711)	437060	Dockage Charges	983,631	1,480,180	(496,549)
12,722	13,470	(748)	437065	Harbormaster Fees	167,086	166,670	416
196,871	173,130	23,741	437070	Linesmen Fees	2,264,859	2,165,730	99,129
32,679	36,780	(4,101)	437075	Tug Fees	421,113	457,780	(36,667)
0	0	0	437080	Storage Fees	0	0	0
123,201	93,160	30,041	437085	Grid Rental	1,303,585	1,159,260	144,325
122,007	127,652	(5,645)	437095	Container Crane Rental	2,263,409	1,599,652	663,757
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
(16,256)	(9,782)	(6,474)	437105	Volume Discounts	(238,961)	(125,082)	(113,879)
1,000	0	1,000	465305	Finance Charges & Penalties	8,350	0	8,350
11,881	10,210	1,671	437115	Potable Water Sales	112,982	126,610	(13,628)
0	0	0	430520	Sewer Commercial	0	0	0
0	7,960	(7,960)	437120	Refrigerated Containr Electric	143,343	103,160	40,183
0	0	0	460060	Electricity Reimbursements	0	0	0
222	0	222	460065	Labor Reimbursements	222	0	222
0	0	0	473005	Marketing and Advertising Svcs	0	0	0
0	0	0	C4544	Other Vessel, Cargo And Passen	0	0	0
<b><u>\$3,999,425</u></b>	<b><u>\$2,792,610</u></b>	<b><u>\$1,206,815</u></b>	<b>Total Container Revenue</b>		<b><u>\$37,203,322</u></b>	<b><u>\$34,901,510</u></b>	<b><u>\$2,301,812</u></b>



**PORT EVERGLADES**  
**Container Operator Throughput**  
**Fiscal Year 2016**  
**FYTD Summary**  
**SEPTEMBER 2016**

OPERATOR	TEUs		Tons		FY 2016 ACRES			Avg. Mthly TEUs/Acre		Avg. Mthly Tons/Acre	
	FYTD 2016	FYTD 2015	FYTD 2016	FYTD 2015	Leased	Grid	Total	FYTD 2016	FYTD 2015	FYTD 2016	FY 2015
Chiquita Brands Company	-	3,707	-	29,197	13.10	-	13.10	-	23.6	-	185.7
Coleary Transport Co., Inc./AFCO Shipping Agenci	12,943	1,407	69,728	12,603	-	5.34	5.34	202.3	33.0	1,088.6	269.7
Crowley Liner Services	318,257	334,987	1,776,465	1,896,199	99.00	-	99.00	319.5	377.2	1,781.7	2,135.4
Dole Fresh Fruits	-	3,307	-	15,650	0.00	-	-	-	51.7	-	244.2
Florida International Terminal	169,555	156,045	1,237,302	1,131,199	36.03	5.00	41.03	344.4	316.9	2,513.0	2,297.5
Florida Transportation Services	830	409	20,466	1,578	-	-	-	-	-	-	-
Hyde Shipping	71,984	61,215	344,388	272,653	7.00	0.2	7.23	854.7	728.8	4,088.9	3,245.9
King Ocean Services, LTD (Cayman Islands) Inc.	173,907	153,985	873,681	699,556	41.31	5.10	46.41	313.0	277.5	1,572.5	1,260.5
Port Everglades Terminal	198,579	209,114	1,930,180	1,925,198	39.18	6.00	45.18	401.3	444.8	3,896.3	4,094.8
Portus - PEV LLC	11,210	22,220	72,671	160,769	0.28	8.78	9.06	103.5	202.2	671.6	1,463.4
Sea Star Line	-	-	-	-	-	-	-	-	-	-	-
Seafreight Line	35,812	75,859	163,523	362,265	-	-	-	204.6	252.9	934.4	1,207.6
Sol Shipping Services, Inc.	43,769	38,073	199,909	184,645	5.34	1.20	6.54	565.4	594.1	2,575.1	2,881.5
Balearia Caribbean Ltd., Corp.	-	179	26	1,935.0	-	1.14	1.14	-	48.1	1.9	520.5
Unassigned	380	-	4,351	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>1,037,226</b>	<b>1,060,507</b>	<b>6,692,690</b>	<b>6,693,447</b>	<b>241.24</b>	<b>32.79</b>	<b>274.03</b>	<b>320.6</b>	<b>326.5</b>	<b>2,068.3</b>	<b>2,060.7</b>

**PORT EVERGLADES**

**Terminal Operators Minimum Guarantee for Contract Year to Date  
September-16**

OPERATOR	Contract Year Start Date	Contract Year End Date	Units of Measure	Minimum Guaranteed Units		CURRENT CONTRACT YEAR		PRIOR CONTRACT YEAR		FISCAL YEAR	
						Contract YTD Units September-2016	Total Revenue Contract YTD	Prior Contract Year Units	Prior Contract Year Revenue	FY 2016 Revenue	FY 2015 Revenue
Crowley Liner Services (New Agreement)	5/1/2016	4/30/2017	Containers	168,301 -193,300 Over 193,300	Tier 1 Tier 2	66,001	\$ 1,521,941	151,466	\$ 10,222,459	\$ 5,280,176	\$ 10,058,642
Crowley Liner Services (Expired Agreement)	1/1/2016	4/30/2016	Containers	38,333	Prorated 4 months	50,081	\$ 3,009,214	151,466	\$ 10,222,459	\$ 6,743,733	\$ 10,058,642
Florida International Terminal	7/1/2016	6/30/2017	Containers	75,000		28,425	\$ 1,190,957	92,339	\$ 5,443,654	\$ 5,387,700	\$ 5,262,985
King Ocean Services, LTD (Cayman Islands) Inc.	10/1/2015	9/30/2016	Containers	72,001 -82,000 Over 82,000	Tier 1 Tier 2	82,000	\$ 8,348,938	66,282	\$ 4,132,544	\$ 8,348,938	\$ 7,425,852
Mediterranean Shipping Company	11/1/2015	10/31/2016	Containers	75001 -85,000 Over 85,000	Tier 1 Tier 2	85,000	\$ 6,804,092	89,680	\$ 7,571,777	\$ 7,666,957	\$ 7,853,843
Chiquita Fresh North America	10/1/2015	9/30/2016	Tons	262,000		<b>Billed to MSC</b>	\$ 1,634,080	29,198	\$ -	\$ 1,634,080	\$ 2,361,672
Dole Fresh Fruits	9/1/2015	<b>Terminated 10/11/2015</b>	Tons	106,800		60,687	\$ 414,809	86,277	\$ 522,860	\$ 283,842	\$ 479,725
Hyde Shipping	7/1/2016	6/30/2017	Tons	140,000		50,969	\$ 798,678	250,421	\$ 3,285,359	\$ 3,329,603	\$ 2,465,933
Sol Shipping Services, Inc. (Agrix)	11/1/2015	10/31/2016	Tons	133,500		199,909	\$ 2,387,771	184,645	\$ 1,092,292	\$ 2,400,123	\$ 1,437,100

**Port Everglades Department of Broward County  
Monthly Loaded TEUs Report**

		Fiscal Year 2016												TOTAL
		OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
Inbound	Empty	17,656	16,670	17,694	16,249	13,679	15,624	14,497	13,033	15,772	15,302	13,742	17,732	187,650
	Loaded	22,696					13,310							328,996
Total Inbound		40,352	41,997	47,512	44,748	43,022	46,934	47,979	40,662	39,004	40,727	39,078	44,631	516,646
Outbound	Empty	5,272	7,522	11,018	13,696	13,511	14,020	12,819	8,494	4,980	5,539	6,020	7,359	110,250
	Loaded	37,369	20,818	20,490	20,343		33,482	27,620	23,232	26,426	26,336	26,900		
Total Outbound		42,641	43,323	43,531	45,131	45,663	47,799	47,898	41,432	37,653	39,909	39,590	46,010	520,580
Total Empty		22,928	24,192	28,712	29,945	27,190	29,644	27,316	21,527	20,752	20,841	19,762	25,091	297,900
Total Loaded		60,065	32,613	31,436	32,162	33,770	35,070	32,038	32,673	34,370	33,670	33,661	410,330	
Total TEUs		82,993	85,320	91,043	89,879	88,685	94,733	82,094	82,094	76,657	80,636	78,668	90,641	
		Fiscal Year 2015												TOTAL
		OCT14	NOV14	DEC14	JAN15	FEB15	MAR15	APR15	MAY15	JUN15	JUL15	AUG15	SEP15	TOTAL
Inbound	Empty	18,318	18,940	14,620	19,025	16,280	17,421	16,657	18,407	16,002	19,746	17,487	17,521	210,424
	Loaded	23,429					34,142							322,526
Total Inbound		41,747	45,031	42,466	47,952	42,956	51,563	46,516	48,411	39,926	45,333	41,203	39,846	532,950
Outbound	Empty	6,683	6,145	9,499	11,267	8,349	12,984	10,503	8,099	4,951	8,794	5,611	7,321	100,206
	Loaded	38,244	27,846	20,927	26,676		20,950	30,004	23,924	26,687	23,716	22,326		
Total Outbound		44,927	46,770	41,897	45,677	43,350	50,858	46,100	45,139	38,520	44,695	38,919	40,704	527,556
Total Empty		25,001	25,085	24,119	30,292	24,629	30,405	27,160	26,506	20,953	28,540	23,098	24,842	310,630
Total Loaded		61,673	32,398	34,440	36,004	37,874	35,697	37,040	33,660	36,004	33,308	33,383	427,350	
Total TEUs		86,674	91,801	84,363	93,629	86,306	102,421	92,616	93,550	78,446	90,028	80,122	80,550	
		Calendar Year 2015												TOTAL
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Inbound	Empty	19,025	16,280	17,421	16,657	18,407	16,002	19,746	17,487	17,521	17,656	16,670	17,694	210,566
	Loaded	28,927				30,004	23,924							323,001
Total Inbound		47,952	42,956	51,563	46,516	48,411	39,926	45,333	41,203	39,846	40,352	41,997	47,512	533,567
Outbound	Empty	11,267	8,349	12,984	10,503	8,099	4,951	8,794	5,611	7,321	5,272	7,522	11,018	101,691
	Loaded	34,410	24,142	20,950			26,687	23,716	22,326	22,696	26,327	20,818		
Total Outbound		45,677	43,350	50,858	46,100	45,139	38,520	44,695	38,919	40,704	42,641	42,823	43,531	522,957
Total Empty		30,292	24,629	30,405	27,160	26,506	20,953	28,540	23,098	24,842	22,928	24,192	28,712	312,257
Total Loaded		63,337	37,874	35,697	37,040	33,660	35,004	33,308	33,383	37,260	35,304	32,613	421,266	
Total TEUs		93,629	86,306	102,421	92,616	93,550	78,446	90,028	80,122	80,550	82,993	84,820	91,043	
		Calendar Year 2014												TOTAL
		JAN14	FEB14	MAR14	APR14	MAY14	JUN14	JUL14	AUG14	SEP14	OCT14	NOV14	DEC14	TOTAL
Inbound	Empty	12,137	12,499	12,801	11,938	13,937	14,011	16,478	16,390	15,810	18,318	18,940	14,620	177,879
	Loaded	27,047				30,567	25,388							332,179
Total Inbound		39,184	40,675	46,801	45,372	44,504	39,399	42,636	43,070	39,173	41,747	45,031	42,466	510,058
Outbound	Empty	11,756	11,091	13,859	12,157	8,906	5,278	5,715	7,832	6,018	6,683	6,145	9,499	104,939
	Loaded	29,249	24,000	33,434			26,158	26,680	23,363	23,420	26,004	27,846		
Total Outbound		41,005	41,944	49,140	44,915	44,185	40,145	39,967	46,439	40,321	44,927	46,770	41,897	521,655
Total Empty		23,893	23,590	26,660	24,095	22,843	19,289	22,192	24,222	21,828	25,001	25,085	24,119	282,818
Total Loaded		56,296	35,281	32,758	35,270	34,867	34,253	38,607	34,302	38,244	40,626	32,398	416,716	
Total TEUs		80,189	82,619	95,941	90,287	88,689	79,544	82,603	89,509	79,494	86,674	91,801	84,363	
		59,029	69,281	66,192	65,846	60,255	60,411	65,287	57,665	61,673	66,716	60,244	748,895	1,031,713

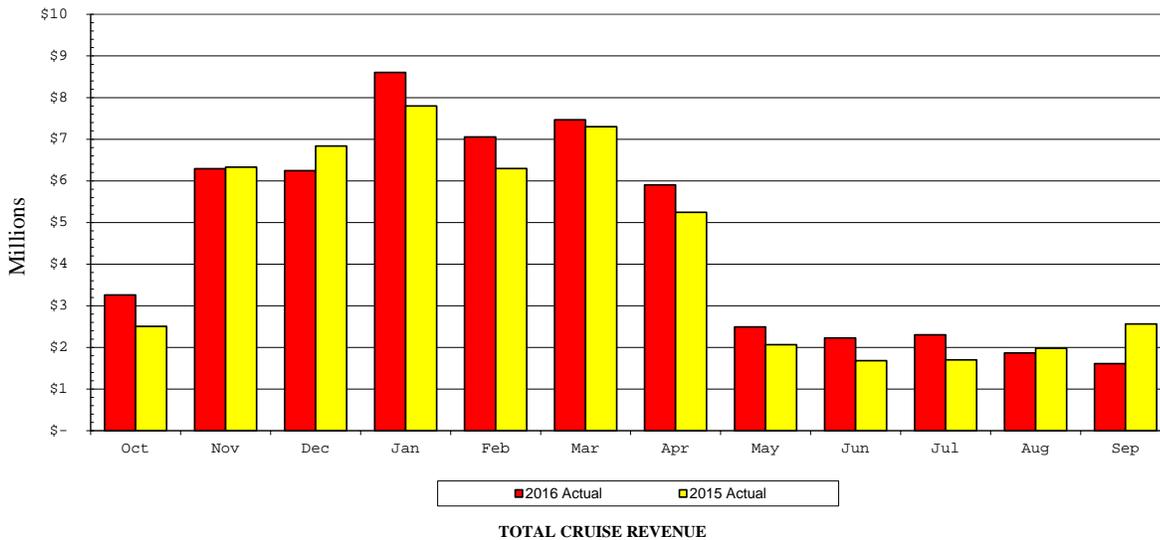
# **Cruise Revenue Reports**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

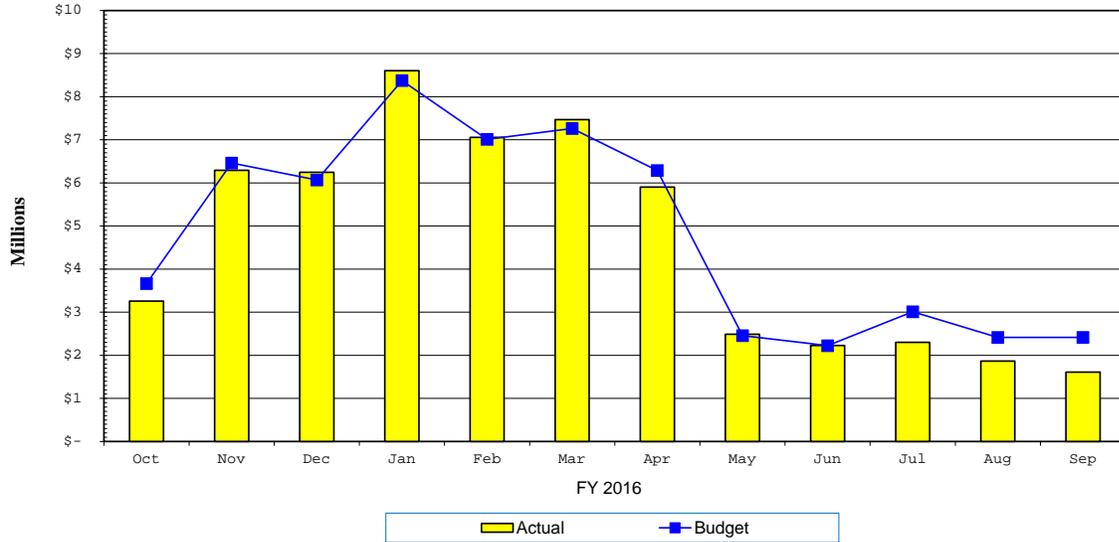
SEPTEMBER 2016

FISCAL MONTH			F Y T D			
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>		<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>
75202020 Cruise						
\$0	\$0	\$0	437015	\$100,650	\$125,481	(\$24,831)
0	0	0	437020	0	12,351	(12,351)
0	0	0	437040	27,417	42,962	(15,545)
1,574,995	2,530,075	(955,080)	437045	54,458,829	51,301,055	3,157,774
33,000	30,000	3,000	437055	390,000	360,000	30,000
0	0	0	437060	125,964	222,749	(96,785)
0	(400)	400	437065	6,298	9,408	(3,110)
0	0	0	437070	23,172	36,109	(12,937)
631	0	631	437075	63,079	34,294	28,785
0	0	0	437100	0	0	0
0	2,414	(2,414)	465305	25	20,466	(20,441)
393	(24)	417	437115	17,157	20,099	(2,942)
0	536	(536)	430520	0	2,324	(2,324)
0	0	0	437120	0	0	0
0	0	0	460060	2,714	4,245	(1,531)
0	288	(288)	460065	7,391	13,670	(6,279)
<u>2,124</u>	<u>1,546</u>	<u>578</u>	473115	<u>99,915</u>	<u>109,448</u>	<u>(9,533)</u>
<b><u>\$1,611,143</u></b>	<b><u>\$2,564,435</u></b>	<b><u>(\$953,292)</u></b>	<b>Total Cruise Revenue</b>	<b><u>\$55,322,611</u></b>	<b><u>\$52,314,661</u></b>	<b><u>\$3,007,950</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
SEPTEMBER 2016**

FISCAL MONTH			F Y T D			
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
75202020 Cruise						
\$0	\$0	\$0	437015	\$100,650	\$73,800	\$26,850
0	1,030	(1,030)	437020	0	12,800	(12,800)
0	0	0	437040	27,417	22,200	5,217
1,574,995	2,379,416	(804,421)	437045	54,458,829	56,916,550	(2,457,721)
0	0	0	437060	125,964	87,300	38,664
0	0	0	437065	6,298	5,000	1,298
0	0	0	437070	23,172	8,900	14,272
631	2,120	(1,489)	437075	63,079	25,000	38,079
0	0	0	437100	0	0	0
0	0	0	465305	25	0	25
393	1,070	(677)	437115	17,157	12,400	4,757
0	150	(150)	430520	0	1,800	(1,800)
0	0	0	437120	0	0	0
0	390	(390)	460060	2,714	4,350	(1,636)
0	0	0	460065	7,391	1,800	5,591
<u>2,124</u>	<u>2,500</u>	<u>(376)</u>	473115	<u>99,915</u>	<u>120,000</u>	<u>(20,085)</u>
<b><u>\$1,611,143</u></b>	<b><u>\$2,416,676</u></b>	<b><u>(\$805,533)</u></b>	<b>Total Cruise Revenue</b>	<b><u>\$55,322,611</u></b>	<b><u>\$57,651,900</u></b>	<b><u>(\$2,329,289)</u></b>



**TOTAL CRUISE REVENUE**

**PORT EVERGLADES**

**Cruise Operators Minimum Guarantee for Contract Year to Date  
September-16**

OPERATOR	Contract Year Start	Contract Year End	Minimum Guaranteed Revenue	Minimum Guaranteed Passenger Movement	Tiers	CURRENT CONTRACT YEAR		PRIOR CONTRACT YEAR	
						Contract YTD Passenger Movement September 2016	Contract YTD Revenue September 2016	Total Contract Passenger Movement	Total Contract Revenue
Carnival Corporation	10/01/15	09/30/16	-	1,400,000		1,452,282	\$22,148,607	1,532,550	\$22,582,431
Royal Caribbean Cruises Limited	01/01/16	12/31/16	\$ 31,583,469	N/A		1,605,602	\$24,128,836	2,101,213	\$28,653,689
Balearia Caribbean Ltd., Corp.	12/01/15	11/30/16	-	1 - 75,000	Tier 1	75,000	\$674,469	144,798	\$709,661
				75,001 - 150,000	Tier 2	57,102			
				150,001 - 225,000	Tier 3				
				Over - 225,000	Tier 4				

# **Bulk & Break Bulk Revenue Reports**

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

**SEPTEMBER 2016**

FISCAL MONTH							F Y T D		
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>					<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>
75204040 Bulk									
\$68,187	\$102,526	(\$34,339)	437005	Wharfage-Cargo		\$1,543,561	\$1,281,627	\$261,934	
0	0	0	437025	Wharfage Discounts		0	0	0	
7,107	10,839	(3,732)	460050	Security Fees		146,640	124,951	21,689	
76,399	112,850	(36,451)	437060	Dockage Charges		1,535,520	1,256,532	278,988	
2,041	3,099	(1,058)	437065	Harbormaster Fees		34,900	32,627	2,273	
4,500	8,354	(3,854)	437070	Linesmen Fees		97,028	78,744	18,284	
2,358	3,457	(1,099)	437075	Tug Fees		53,219	36,821	16,398	
0	0	0	437085	Grid Rental		0	0	0	
0	0	0	465305	Finance Charges & Penalties		25	8,324	(8,299)	
148	1,549	(1,401)	437115	Potable Water Sales		7,185	7,513	(328)	
0	0	0	460060	Electricity Reimbursements		0	0	0	
0	0	0	460065	Labor Reimbursements		435	0	435	
0	0	0	473065	Misc Revenue		0	0	0	
<b><u>\$160,740</u></b>	<b><u>\$242,674</u></b>	<b><u>(\$81,934)</u></b>	<b>Total Bulk Revenue</b>			<b><u>\$3,418,513</u></b>	<b><u>\$2,827,139</u></b>	<b><u>\$591,374</u></b>	
75204050 Break Bulk									
\$38,451	\$144,089	(\$105,638)	437005	Wharfage-Cargo		\$1,357,757	\$1,278,719	\$79,038	
0	5	(5)	437010	Wharfage-Container Box		52	53	(1)	
0	0	0	437025	Wharfage Discounts		0	0	0	
5,535	15,622	(10,087)	460050	Security Fees		165,423	146,327	19,096	
58,929	133,046	(74,117)	437060	Dockage Charges		1,598,094	1,309,285	288,809	
2,061	4,152	(2,091)	437065	Harbormaster Fees		56,700	50,394	6,306	
5,985	13,053	(7,068)	437070	Linesmen Fees		178,055	144,951	33,104	
2,601	4,446	(1,845)	437075	Tug Fees		48,487	42,522	5,965	
64,789	74,453	(9,664)	437080	Storage Fees		358,654	614,755	(256,101)	
1,133	3,657	(2,524)	437095	Container Crane Rental		32,915	73,851	(40,936)	
0	0	0	437100	Container Cranes-Heavy Lift		0	0	0	
0	0	0	437105	Volume Discounts		0	0	0	
0	0	0	465305	Finance Charges & Penalties		3,825	2,752	1,073	
0	718	(718)	437115	Potable Water Sales		4,042	5,909	(1,867)	
0	0	0	430520	Sewer Commercial		0	0	0	
0	0	0	460060	Electricity Reimbursements		0	499	(499)	
0	0	0	460065	Labor Reimbursements		0	1,857	(1,857)	
0	0	0	473065	Misc Revenue		0	0	0	
<b><u>\$179,484</u></b>	<b><u>\$393,241</u></b>	<b><u>(\$213,757)</u></b>				<b><u>\$3,804,004</u></b>	<b><u>\$3,671,874</u></b>	<b><u>\$132,130</u></b>	

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
SEPTEMBER 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75204040 <b>Bulk</b>							
\$68,187	\$135,100	(\$66,913)	437005	Wharfage-Cargo	\$1,543,561	\$1,617,900	(\$74,339)
0	0	0	437025	Wharfage Discounts	0	0	0
7,107	12,000	(4,893)	460050	Security Fees	146,640	141,800	4,840
76,399	117,400	(41,001)	437060	Dockage Charges	1,535,520	1,414,300	121,220
2,041	2,800	(759)	437065	Harbormaster Fees	34,900	31,400	3,500
4,500	6,900	(2,400)	437070	Linesmen Fees	97,028	83,900	13,128
2,358	3,000	(642)	437075	Tug Fees	53,219	41,500	11,719
0	0	0	437085	Grid Rental	0	0	0
0	0	0	465305	Finance Charges & Penalties	25	0	25
148	900	(752)	437115	Potable Water Sales	7,185	9,700	(2,515)
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	435	0	435
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$160,740</u></b>	<b><u>\$278,100</u></b>	<b><u>(\$117,360)</u></b>	<b>Total Bulk Revenue</b>		<b><u>\$3,418,513</u></b>	<b><u>\$3,340,500</u></b>	<b><u>\$78,013</u></b>
75204050 <b>Break Bulk</b>							
\$38,451	\$101,000	(\$62,549)	437005	Wharfage-Cargo	\$1,357,757	\$1,207,600	\$150,157
0	0	0	437010	Wharfage-Container Box	52	0	52
0	0	0	437025	Wharfage Discounts	0	0	0
5,535	11,400	(5,865)	460050	Security Fees	165,423	134,600	30,823
58,929	103,800	(44,871)	437060	Dockage Charges	1,598,094	1,247,800	350,294
2,061	4,600	(2,539)	437065	Harbormaster Fees	56,700	51,900	4,800
5,985	11,400	(5,415)	437070	Linesmen Fees	178,055	131,300	46,755
2,601	3,000	(399)	437075	Tug Fees	48,487	42,600	5,887
64,789	41,700	23,089	437080	Storage Fees	358,654	494,900	(136,246)
1,133	4,100	(2,967)	437095	Container Crane Rental	32,915	52,500	(19,585)
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
0	0	0	437105	Volume Discounts	0	0	0
0	0	0	465305	Finance Charges & Penalties	3,825	0	3,825
0	500	(500)	437115	Potable Water Sales	4,042	6,000	(1,958)
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$179,484</u></b>	<b><u>\$281,500</u></b>	<b><u>(\$102,016)</u></b>	<b>Total Break Bulk Revenue</b>		<b><u>\$3,804,004</u></b>	<b><u>\$3,369,200</u></b>	<b><u>\$434,804</u></b>

# **Real Estate Revenue Reports**

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

**SEPTEMBER 2016**

FISCAL MONTH			F Y T D			
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	
75303030 Real Estate						
\$27,795	\$23,076	\$4,719	437085 Grid Rental	\$318,797	\$307,157	\$11,640
1,206,355	790,762	415,593	473105 Land Rental	10,375,335	9,506,691	868,644
193,799	185,064	8,735	473110 Building Rental	2,265,345	2,172,966	92,379
209,180	209,554	(374)	473111 Warehouse-Terminal Rental	2,546,716	2,501,569	45,147
0	0	0	460055 Easement Fees	169,778	164,847	4,931
4,109	3,721	388	460030 Commissions and Fees	58,283	46,347	11,936
874	617	257	437110 Late Rent Fees	8,946	14,148	(5,202)
489	1,143	(654)	437115 Potable Water Sales	1,454	17,559	(16,105)
0	0	0	430520 Sewer Commercial	0	0	0
25,825	19,190	6,635	467100 Lics-Other	448,456	431,391	17,065
18,400	22,354	(3,954)	460060 Electricity Reimbursements	225,723	245,970	(20,247)
(1)	0	(1)	473065 Misc Revenue	2,561	1,963	598
0	0	0	437145 Fire Assessment Reimbs	92,879	75,336	17,543
<b><u>\$1,686,825</u></b>	<b><u>\$1,255,481</u></b>	<b><u>\$431,344</u></b>	<b>Total Real Estate Revenue</b>	<b><u>\$16,514,273</u></b>	<b><u>\$15,485,944</u></b>	<b><u>\$1,028,329</u></b>
75307000 F T Z						
\$31,362	\$30,732	\$630	437080 Storage Fees	\$368,455	\$240,904	\$127,551
22,323	21,609	714	437090 Foreign Trade Zone Fees	234,696	281,715	(47,019)
4,046	4,475	(429)	460060 Electricity Reimbursements	53,086	53,601	(515)
0	0	0	460065 Labor Reimbursements	0	0	0
0	0	0	437135 Annual Sub Zone Fees	121,000	105,500	15,500
152	210	(58)	473030 Reimbursements	10,881	10,777	104
0	0	0	473065 Misc Revenue	0	0	0
<b><u>\$57,883</u></b>	<b><u>\$57,026</u></b>	<b><u>\$857</u></b>	<b>Total FTZ Revenue</b>	<b><u>\$788,118</u></b>	<b><u>\$692,497</u></b>	<b><u>\$95,621</u></b>
75308000 Rail Revenue						
\$0	\$0	\$0	437140 Rail Revenues	\$416,716	\$386,577	\$30,139
<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b>Total Rail Revenues</b>	<b><u>\$416,716</u></b>	<b><u>\$386,577</u></b>	<b><u>\$30,139</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

**SEPTEMBER 2016**

<b>FISCAL MONTH</b>			<b>F Y T D</b>				
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>		<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	
75306015 Midport Garage							
\$2,787	\$4,227	(\$1,440)	439520	Parking-General	\$124,550	\$124,785	(\$235)
167,758	181,655	(13,897)	437125	Garage Rev Cruise Passgrs	5,628,406	5,713,224	(84,818)
0	0	0	437130	Garage Rev Convention Ctr	0	0	0
125	430	(305)	439505	Oversize Vehicle Revenue	27,561	30,642	(3,081)
0	0	0	439515	Overflow Lot Parking Revenue	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$170,670</u></b>	<b><u>\$186,312</u></b>	<b><u>(\$15,642)</u></b>	<b>Total Midport Garage Revenue</b>		<b><u>\$5,780,517</u></b>	<b><u>\$5,868,651</u></b>	<b><u>(\$88,134)</u></b>
75306030 Northport Garage							
\$1,171	\$0	\$1,171	439520	Parking-General	\$10,502	\$4,480	\$6,022
66,190	11,557	54,633	437125	Garage Rev Cruise Passgrs	2,281,706	1,968,446	313,260
56,464	46,080	10,384	437130	Garage Rev Convention Ctr	1,024,668	901,173	123,495
384	85	299	439505	Oversize Vehicle Revenue	16,301	15,045	1,256
0	0	0	439515	Overflow Lot Parking Revenue	22,229	7,422	14,807
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$124,209</u></b>	<b><u>\$57,722</u></b>	<b><u>\$66,487</u></b>	<b>Total Parking Facilities Revenue</b>		<b><u>\$3,355,406</u></b>	<b><u>\$2,896,566</u></b>	<b><u>\$458,840</u></b>
<b><u>\$294,879</u></b>	<b><u>\$244,034</u></b>	<b><u>\$50,845</u></b>	<b>Total Parking Facilities Revenue</b>		<b><u>\$9,135,923</u></b>	<b><u>\$8,765,217</u></b>	<b><u>\$370,706</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
SEPTEMBER 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75303030 <b>Real Estate</b>							
\$27,795	\$29,810	(\$2,015)	437085	Grid Rental	\$318,797	\$357,500	(\$38,703)
1,206,355	876,860	329,495	473105	Land Rental	10,375,335	10,390,350	(15,015)
193,799	178,760	15,039	473110	Building Rental	2,265,345	2,125,590	139,755
209,180	214,520	(5,340)	473111	Warehouse-Terminal Rental	2,546,716	2,558,750	(12,034)
0	0	0	460055	Easement Fees	169,778	169,690	88
4,109	3,140	969	460030	Commissions and Fees	58,283	60,140	(1,857)
874	1,000	(126)	437110	Late Rent Fees	8,946	12,000	(3,054)
489	0	489	437115	Potable Water Sales	1,454	0	1,454
0	0	0	430520	Sewer Commercial	0	0	0
25,825	55,180	(29,355)	467100	Lics-Other	448,456	419,400	29,056
18,400	22,640	(4,240)	460060	Electricity Reimbursements	225,723	271,900	(46,177)
(1)		(1)	473065	Misc Revenue	2,561	0	2,561
0	8,130	(8,130)	437145	Fire Assessment Reimbs	92,879	98,000	(5,121)
<b><u>\$1,686,825</u></b>	<b><u>\$1,390,040</u></b>	<b><u>\$296,785</u></b>	<b>Total Real Estate Revenue</b>		<b><u>\$16,514,273</u></b>	<b><u>\$16,463,320</u></b>	<b><u>\$50,953</u></b>
75307000 <b>F T Z</b>							
\$31,362	\$23,020	\$8,342	437080	Storage Fees	\$368,455	\$275,800	\$92,655
22,323	26,620	(4,297)	437090	Foreign Trade Zone Fees	234,696	320,100	(85,404)
4,046	5,290	(1,244)	460060	Electricity Reimbursements	53,086	63,700	(10,614)
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	437135	Annual Sub Zone Fees	121,000	159,500	(38,500)
152	170	(18)	473030	Reimbursements	10,881	1,600	9,281
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$57,883</u></b>	<b><u>\$55,100</u></b>	<b><u>\$2,783</u></b>	<b>Total FTZ Revenue</b>		<b><u>\$788,118</u></b>	<b><u>\$820,700</u></b>	<b><u>(\$32,582)</u></b>
75308000 <b>Rail Revenue</b>							
\$0	\$0	\$0	437140	Rail Revenues	\$416,716	\$399,440	\$17,276
<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b>Total Rail Revenues</b>		<b><u>\$416,716</u></b>	<b><u>\$399,440</u></b>	<b><u>\$17,276</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
SEPTEMBER 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75306015 Midport Garage							
\$2,787	\$4,800	(\$2,013)	439520	Parking-General	\$124,550	\$122,200	\$2,350
167,758	207,000	(39,242)	437125	Garage Rev Cruise Passgrs	5,628,406	5,412,900	215,506
0	0	0	437130	Garage Rev Convention Ctr	0	0	0
125	400	(275)	439505	Oversize Vehicle Revenue	27,561	21,400	6,161
0	0	0	439515	Overflow Lot Parking Revenue	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$170,670</u></b>	<b><u>\$212,200</u></b>	<b><u>(\$41,530)</u></b>	<b>Total Midport Garage Revenue</b>		<b><u>\$5,780,517</u></b>	<b><u>\$5,556,500</u></b>	<b><u>\$224,017</u></b>
75306030 Northport Garage							
\$1,171	\$0	\$1,171	439520	Parking-General	\$10,502	\$0	\$10,502
66,190	58,800	7,390	437125	Garage Rev Cruise Passgrs	2,281,706	1,903,200	378,506
56,464	37,400	19,064	437130	Garage Rev Convention Ctr	1,024,668	906,800	117,868
384	100	284	439505	Oversize Vehicle Revenue	16,301	16,300	1
0	0	0	439515	Overflow Lot Parking Revenue	22,229	0	22,229
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$124,209</u></b>	<b><u>\$96,300</u></b>	<b><u>\$27,909</u></b>			<b><u>\$3,355,406</u></b>	<b><u>\$2,826,300</u></b>	<b><u>\$529,106</u></b>
<b><u>\$294,879</u></b>	<b><u>\$308,500</u></b>	<b><u>(\$13,621)</u></b>	<b>Total Parking Facilities Revenue</b>		<b><u>\$9,135,923</u></b>	<b><u>\$8,382,800</u></b>	<b><u>\$753,123</u></b>

# **Other Revenue Center Reports**

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

**SEPTEMBER 2016**

<b>FISCAL MONTH</b>			<b>F Y T D</b>			
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	
<b>75506020 Lay-In (Includes Bunkers)</b>						
\$0	\$0	\$0	437005 Wharfage-Cargo	\$0	\$0	
5,379	4,477	902	460050 Security Fees	59,172	59,901 (729)	
84,821	78,507	6,314	437060 Dockage Charges	748,672	870,275 (121,603)	
0	0	0	437095 Container Crane Rental	9,098	2,696 6,402	
1,064	1,665	(601)	437065 Harbormaster Fees	45,470	44,261 1,209	
4,105	14,975	(10,870)	437070 Linesmen Fees	80,623	92,516 (11,893)	
3,992	1,787	2,205	437075 Tug Fees	14,141	22,504 (8,363)	
364	2,121	(1,757)	437115 Potable Water Sales	19,832	18,657 1,175	
0	3,666	(3,666)	430520 Sewer Commercial	67,377	52,657 14,720	
0	0	0	437120 Refrigerated Containr Electric	0	0 0	
0	0	0	460060 Electricity Reimbursements	0	0 0	
0	1,151	(1,151)	460065 Labor Reimbursements	16,105	11,013 5,092	
0	0	0	473065 Misc Revenue	8,188	0 8,188	
<b><u>\$99,725</u></b>	<b><u>\$108,349</u></b>	<b><u>(\$8,624)</u></b>	<b>Total Lay-In Revenue</b>	<b><u>\$1,068,678</u></b>	<b><u>\$1,174,480</u></b>	<b><u>(\$105,802)</u></b>
<b>75103000 Public Safety Services</b>						
\$7,152	\$7,152	\$0	460050 Security Fees	\$85,821	\$85,821 \$0	
10,813	8,806	2,007	473095 ID Badges and Access Passes	116,413	150,629 (34,216)	
0	0	0	467100 Lics-Other	0	0 0	
232	60	172	455075 Court-Fines and Forfeitures	1,376	1,697 (321)	
0	0	0	473065 Misc Revenue	0	0 0	
<b><u>\$18,197</u></b>	<b><u>\$16,018</u></b>	<b><u>\$2,179</u></b>	<b>Total Public Safety Revenue</b>	<b><u>\$203,610</u></b>	<b><u>\$238,147</u></b>	<b><u>(\$34,537)</u></b>
<b>75401010 Finance</b>						
\$5,921	\$13,136	(\$7,215)	465305 Finance Charges & Penalties	\$162,811	\$157,203 \$5,608	
6,710	0	6,710	465710 Confiscated Prop. (LETF)	152,400	112,771 39,629	
0	0	0	460030 Commissions and Fees	0	0 0	
0	0	0	437110 Late Rent Fees	0	0 0	
0	0	0	460065 Labor Reimbursements	0	2,608 (2,608)	
0	0	0	437145 Fire Assessment Reimbs	0	0 0	
0	0	0	437150 Payment in Lieu of Taxes	0	0 0	
13,613	1,427	12,186	473065 Misc Revenue	37,141	12,075 25,066	
<b><u>\$26,244</u></b>	<b><u>\$14,563</u></b>	<b><u>\$11,681</u></b>	<b>Total Finance Revenue</b>	<b><u>\$352,352</u></b>	<b><u>\$284,657</u></b>	<b><u>\$67,695</u></b>
<b><u>\$10,667,483</u></b>	<b><u>\$10,424,738</u></b>	<b><u>\$242,745</u></b>	<b>TOTAL OPERATING REVENUE</b>	<b><u>\$163,096,496</u></b>	<b><u>\$153,437,155</u></b>	<b><u>\$9,659,341</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
SEPTEMBER 2016**

FISCAL MONTH			F Y T D		
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
75506020 <b>Lay-In (Includes Bunkers)</b>					
\$0	\$0	\$0	437005 Wharfage-Cargo	\$0	\$0
5,379	3,840	1,539	460050 Security Fees	59,172	46,300
84,821	78,090	6,731	437060 Dockage Charges	748,672	937,300
0	0	0	437095 Container Crane Rental	9,098	0
1,064	4,110	(3,046)	437065 Harbormaster Fees	45,470	49,100
4,105	6,330	(2,225)	437070 Linesmen Fees	80,623	76,400
3,992	1,000	2,992	437075 Tug Fees	14,141	12,000
364	1,560	(1,196)	437115 Potable Water Sales	19,832	18,500
0	1,330	(1,330)	430520 Sewer Commercial	67,377	16,400
0	0	0	437120 Refrigerated Containr Electric	0	0
0	0	0	460060 Electricity Reimbursements	0	0
0	670	(670)	460065 Labor Reimbursements	16,105	7,600
0	0	0	473065 Misc Revenue	8,188	0
<b><u>\$99,725</u></b>	<b><u>\$96,930</u></b>	<b><u>\$2,795</u></b>	<b>Total Lay-In Revenue</b>	<b><u>\$1,068,678</u></b>	<b><u>\$1,163,600</u></b>
75103000 <b>Public Safety Services</b>					
\$7,152	\$7,120	\$32	460050 Security Fees	\$85,821	\$85,000
10,813	6,630	4,183	473095 ID Badges and Access Passes	116,413	80,000
0	0	0	467100 Lics-Other	0	0
232	250	(18)	455075 Court-Fines and Forfeitures	1,376	3,000
0	0	0	473065 Misc Revenue	0	0
<b><u>\$18,197</u></b>	<b><u>\$14,000</u></b>	<b><u>\$4,197</u></b>	<b>Total Public Safety Revenue</b>	<b><u>\$203,610</u></b>	<b><u>\$168,000</u></b>
75401010 <b>Finance</b>					
\$5,921	\$12,500	(\$6,579)	465305 Finance Charges & Penalties	\$162,811	\$150,000
6,710	0	6,710	465710 Confiscated Prop. (LETF)	152,400	0
0	0	0	460030 Commissions and Fees	0	0
0	0	0	437110 Late Rent Fees	0	0
0	0	0	460065 Labor Reimbursements	0	0
0	0	0	437145 Fire Assessment Reimbs	0	0
0	0	0	437150 Payment in Lieu of Taxes	0	0
13,613	0	13,613	473065 Misc Revenue	37,141	0
<b><u>\$26,244</u></b>	<b><u>\$12,500</u></b>	<b><u>\$13,744</u></b>	<b>Total Finance Revenue</b>	<b><u>\$352,352</u></b>	<b><u>\$150,000</u></b>
<b><u>\$10,667,483</u></b>	<b><u>\$10,335,256</u></b>	<b><u>\$332,227</u></b>	<b>TOTAL OPERATING REVENUE</b>	<b><u>\$163,096,496</u></b>	<b><u>\$159,079,270</u></b>